July 2016

From Your Editor

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Recommended Citation
Strauch, Katina (2012) "From Your Editor," Against the Grain: Vol. 24: Iss. 6, Article 4.
DOI: https://doi.org/10.7771/2380-176X.6218

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From Your (staying indoors) Editor:

Y’all, it’s cold outside! I prefer cold to hot but this winter is too cold in my book. I know those of you up North with snow and ice think I am a wimp. I have to confess — you are right!

Hope that everyone had a great holiday break. I sure did. Of course I was working on Against the Grain along with many others. Jonathan Harwell has done an admirable job of assembling papers on demand-driven acquisitions also known as patron-driven acquisitions. I know that we at the College of Charleston are getting ready to do a small pilot in a few areas so I have read these papers with great interest!

Dara Elmore talks about cost-per-use, Lindsey Reno has a unique suggestion for an acquisitions/reference partnership, Andrew Welch and Teri Koch explore the “just-in-time” “just-in-case” dynamic as it relates to PDA. Finally, Sarah Forzetting and Erin Gallagher go into consortial PDA from the vendor’s perspective. Jonathan also interviewed Kristine Baker, Director of Digital Sales at YBP about DDA. In our Op Ed Katy Ginanni doesn’t think that working for vendors is joining the “dark side” and I have to agree. Tony Ferguson focuses on publishers and old ways. Cliff Lynch reminds us of Lee Dirks who, with his beloved wife Judy was killed so tragically August 28, 2012.

We have two Special Reports, one by Don Hawkins on Indexing and another by Candace Mooney on W.T. Cox. Our interviews are with Kristine S. Baker, Helen Henderson and Hazel Woodward, and Norm Desmarais. Deb Vaughan sends us a review by William Joseph Thomas and Tom Gilson does his usual great reference reviews. We have Cases of Note by Bruce Strauch and Questions and Answers by Lolly Gasaway to spice up our legal section.

Jonathan, also in his usual great reference reviews. We have a review by alex Holzman talks about cost-per-use,doesn’t think that working for vendors is joining the “dark side” and I have to agree. Tony Ferguson focuses on publishers and old ways. Cliff Lynch reminds us of Lee Dirks who, with his beloved wife Judy was killed so tragically August 28, 2012.

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Letters to the Editor

Send letters to <kstrauch@comcast.net>, phone or fax 843-723-3536, or snail mail: Against the Grain, MSC 98, The Citadel, Charleston, SC 29409. You can also send a letter to the editor from the ATG Homepage at http://www.against-the-grain.com.

Dear Editor:

Here’s a picture of our new grandchild. Mother Capron and daughter are doing well! Considering that she had to wait out the hurricane in NYC before arriving, we may nickname her Sandy.

Welcome Olivia Hayden Levine!

William M. Hannay (Schiff, Hardin & Waite) <whannay@schiffhardin.com>

Rumors from page 1

Travel pages. Sue talks specifically about the TRLN (Triangle Research Library Consortium) deal with OUP, also Duke’s eBook Advocacy Group and eBook Boot Camp. Her report goes on for too many pages to reproduce here but I recommend that you look it over!  http://jhulibrariestravel.blogspot.com/2012/11/charleston-conference-november-2012.html

Featuring another session at Charleston Conference 2012, did you see Find>Search on Friday, November 9. It was a great panel that took the position that SEARCH is only a stepping-stone to FIND. Moderated by Meg White (Rittenhouse), it included Elisabeth Leonard (SAGE), Stanley Wilder (UNC-Charlotte), Elizabeth Willingham (Silverchair) and Marjorie M.K. Hlava. And did y’all see that Marjorie (founder and chair of Access Innovations, Inc.), is among 32 New Mexicans honored as 2013 “Women of Influence” by Albuquerque Business First. A pioneer in the information management industry, Marjorie founded Access Innovations in 1978. She holds

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