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**Biz of Acq — New Programs and Accreditations: Meaningful Measurement and Assessment**

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**Column Editor’s Note:** In my last act as the editor of the *Biz of Acq* column, I am pleased to present Antje Mays’ interesting and informative article on new programs and accreditation. Audrey Fenner will be the new editor of *Biz of Acq*, beginning with the next issue. I’d like to thank all of the fabulous authors that have written articles for *Biz of Acq* in the last two years, and especially Audrey Fenner, who consistently provided me with excellent articles that never required any editing at all. — **MF**

Accreditation visits and library support of newly starting programs need not be daunting, intimidating, or fraught with more questions than answers. Accreditation visits place the entire library operation and measurable performance data under close scrutiny, while libraries must also measure themselves when new programs are started—a task which often requires building an area-supporting collection from scratch when existing materials do not directly relate to the new program. While the bulk of this article will share some tips for ensuring successful accreditation visits, many of the principles of becoming familiar with program-specific standards and expectations also apply to the task of systematic collection-building for new programs.

1. **Preliminary Assessment Before the Site Visit**

Academic units and libraries typically undergo a preliminary phase of “self-study” before the formal hosting of accreditation teams and/or higher-education new-program review teams. During this phase, teaching units take stock of their existing and envisioned courses, areas of faculty expertise, facilities and equipment, the academic units’ budgets, and the supporting areas’ budgets, such as libraries, computer centers, labs, as well as library resources on hand. Both program-specific and regional accrediting agencies’ evaluation criteria include “Library Sections” in which libraries answer specific questions such as collection-development policy descriptions and strategies, expenditures, library subscriptions listings (print, microform, electronic), number of volumes supporting each discipline under review, seating capacity, study and technology facilities, reciprocal borrowing agreements, etc.

**II. Preparation: Tips for Libraries and for Technical Services**

1. The smoothness of routine program support sets a positive stage for working together in high-stakes program-review visits. In working with routine program support, program start-ups, and accreditation visits, never wait passively for the expression of needs to be handed down. Instead, demand a seat at the table:
   a. Arrange to sit in on crucial academic meetings.
   b. Host library-liaison group meetings for demos of new selection tools, information exchange, etc.

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c. Have an open door policy and welcome library liaisons and in-house selectors.

2. Take initiative to pick teaching facilities’ and library liaisons’ brains about program developments and changes (much of this information comes about informally as a result of ongoing consistent working relations).

3. Have streamlined and responsive acquisitions procedures that are consumer-friendly to the academic units.

4. Be the businesslike curriculum and budget expert and respect will follow. (The flip-side: do not buy the “they’re just librarians” mentality).

5. In large libraries, stay abreast of curricular developments and serve as an expert to the Public Services Librarians in order to minimize last-minute no-context requests for data-analysis reports.

d. Demand a place at the table at meetings to determine program intellectual content, and to plan for accreditations and related data needs.

e. Offer customized reporting based on the need at hand, thereby offering your collection-development and data-analysis expertise.

f. Don’t passively await requests for reports from Public Services, Library Administration, or academic units. Be a professional presence in the lives of the academics and administration, anticipating and soliciting needs, serving in an expert capacity akin to a consultant.

6. Design a strategy, in collaboration with the teaching units, for determining library needs in support of new programs. For example, A new interdisciplinary program in Environmental Sciences and Studies is planned and goes through the requisite process of internal approval by all teaching departments involved, the university administration, the university’s board/regents, the state’s higher-education review board, and comparison with the standards and expectations of any applicable professional societies and accreditation agencies.

a. What does the proposed program encompass? This quite interdisciplinary area of Environmental Sciences & Studies is set up to draw from traditional sciences, history, and social sciences and focus on environmental impact/assessment and law/policy, economics, sustainable development, globalization, and health-related areas. As such, it draws from the following disciplines: agriculture, anthropology, chemistry, civil engineering (sanitation, water supply, and other infrastructures), ecology, economics, environmental health & medicine, geology, history, human nutrition, health sciences, history, hydrology, law, political science.

b. What is already available in-house? In this example, the campus starts out without a formal Environmental Sciences department, but in most cases an infrastructure is already in place, but environment-oriented additions are needed. By soliciting university, the existing infrastructure could include a law school, an engineering school, and a medical school. In a college, the existing infrastructure could already include departments of Biology (including ecology, agriculture, pre-med), Chemistry (including biochemistry, geology, hydrology), Nutrition Physics (including pre-engineering), Business (including economics, management and international business with a view to at-home and transnational environmental practices), Geography (including sustainable development, land use), History (history of land use and environmental practices), Political Science (including environmental policy & law, water rights, intergovernmental cooperation and treaties, transnational environmental ethics, pre-law studies), Sociology (including globalization, the effect of resources and environmental impacts on human settlements), etc. This type of inventory will bring insights both on which environment-pertinent areas are already taught, what supporting facilities and labs are already on hand, and what library materials the university already has in support of starting this new program.

c. Which needs are not yet filled by available resources? The completed inventory of existing resources is very helpful in identifying collection gaps and knowledge niches unique to the new program. As such, this map can then be used for collection development and cost analysis for the needed materials.

III. The Formal Site Visit
The site visit is a culmination of all the preparation. Each site visit varies and can involve anything from a brief tour of the library to in-depth meetings of the accreditation/program-review team with the library director and all involved in the collection-development and acquisitions process. While the review teams typically do not look for details such as acquisitions files, some do ask those in acquisitions and collection-development a variety of questions (some direct, others roundabout) in order to glean an impression of the library buyers’ level of understanding of the disciplines’ needs and the spirit of cooperation between the library and the teaching unit. And the interactions vary from formal meetings to asking questions on-the-spot during departmental walk-throughs. Differences in the accreditation visits’ structure are governed by factors such as the itinerary set by the university, the review requests made by the visiting teams, the collaborative style of the teaching department being reviewed, the management style of the library director, the degree of initiative residing in acquisitions and collection development, and discipline-specific standards driving reviewers’ interest in certain university components. No two site visits are alike.

1. Who is involved?
   a. Academic units.
   b. College & university administrations.
   c. Students.
   d. Accreditation agencies/program-review teams.
   e. The library.

2. What external reviewers love to see:
   a. Evidence of systematic curriculum-related collaboration between academic units and the library.
   b. Systematic collection-development strategies rather than “spur of the moment reaction” to the upcoming needs of the moment.
   c. A collection policy that grows and adapts with new, growing, and evolving programs.
   d. Approval plans with profiles that reflect the library’s understanding of discipline-specific curricular needs.
   e. Frequent, consistent, and strategic interaction between the library and academic units.
   f. A diverse range of selection sources from which to choose program-appropriate library materials.
   g. Consistent funding.

IV. Tools and Websites

In-House Tools
While almost too obvious to state so, it is crucial to have repeatedly needed collection-related and financial data at one’s fingertips. The beauty of assessment and measurement in today’s environment is that current business technology provides many facets of pertinent analysis.

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Lost in Austin

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My first Charleston Conference was in 1981 and until this month (I am writing this in November 2003), my most recent was in 1996. The conference has grown and changed over the years, but if you want to meet and converse with colleagues (librarians, booksellers, publishers, and their ilk) who are engaged in their profession, it is still the place to be in the fall of each year.

I remember how small the gathering was in 1981 and how much of the talk was about rare books and special collections and someone was even pricing out-of-print (or at least old) books and my talk was special collections. I don’t remember who was pricing the books. Was it Jake Chernofsky of AB Bookman’s Weekly fame? He was there, I remember quite well because he kindly agreed to publish my paper, one that was fun to write and that reflected my appreciation for special collections in libraries.

Twenty-two years later, I was back and again involved in a very bookish aspect of librarianship, out-of-print procurement. The thread that connects the two meetings and my involvement in them is that the programs involved what used to be called bookmen, a term that wasn’t even accurate back then. Women have long been involved in the used and antiquarian book trade both as buyers and sellers. 

Jack Walsdorf and I shared the stage during our late morning program. Jack had convinced me that the program’s proximity to lunch and a similar topic for the Lively Lunch session that immediately followed us in time and place, and half of the presenters, guaranteed that we would have no more than two or three people in the audience. He was wrong, of course, and glad of it. We filled the room with more than two dozen people wanting to know more about acquiring out-of-print books. As it turned out, Narda and Peter Tafuri, the other half of the Lively Lunch panel, were in the audience and the others were also inclined to stay longer to extend our discussion about rare and out-of-print books in general, passing to go fetch the box lunches.

What a great time. We each had our own experiences with Narda and I from the acquisitions librarian side of the fence, Peter from the book seller side, and Jack representing bookseller and collector, but what made it such a great time was the talk about books, condition, price, and value. The best was yet to come. That evening about continued on page 83