Rumors

Katina Strauch

Against the Grain
Against the Grain

VOLUME 6, NUMBER 1
FEBRUARY 1994

"Linking Publishers, Vendors and Librarians"

On the Street

by Barbara Dean (Fairfax County Public Library), Kathy Miraglia (Catholic University of America), and Katina Strauch (College of Charleston)

What's on your mind? We want to have a column regularly in ATG in which we talk to our readers and try to find out what YOU are thinking and talking about. Over the holidays we spent some time talking to ATG subscribers about things like — what were the big issues in 1993 and what will be the big issues in 1994. We also picked up some trends at the 1993 Charleston Conference. We have identified the speakers where we were given permission to do so. In the future we hope to talk to a lot more of you than we did this time. Still, here is what some of you told us.

What did you talk about in 1993?

- Document Delivery and Access versus Ownership, said Barbara Meyers, Meyers Consulting Services. The impact of document delivery on the future of collection development is a trend that we are all watching. Don't be surprised to see society

continued on page 12

If Rumors Were Horses

Albert M. McClendon, President of Majors Scientific Books, Inc., writes to tell us that they have moved their Atlanta office and distribution center into a custom-built 35,000-square-foot building located in the Atlanta Tradeport Business Complex. The new address and phone numbers are: 4004 Tradeport Blvd.; Atlanta, GA 30354. Phone (404)-608-2660 or (800)-241-6551. Fax (404)-608-2656.

We have received a copy of the re-launched European Bookseller magazine from Eva Skelley, Publisher. This bi-monthly magazine is available on subscription at $115. Eva also writes that they invite contributions from the US trade on all matters European.

continued on page 6
Rumors
from page 1

Address: 3 Queen Square, London WC1N 3AR U.K. Write for a sample issue. It is impressive!

JAI Press has announced the acquisition of Journal of Academic Librarianship, one of the most prestigious publications in the library field. JAL is a refereed, professional journal and is published bimonthly. Dr. Richard Dougherty (Univ. of Michigan, not to mention the Charleston Conference) and Dr. Charles Martell (Dean and Univ. Librarian, California State Univ. at Sacramento) will continue, respectively, as Founding and Executive Editors. Inquiries should be sent to JAI Press, 55 Old Post Road No.2, P.O. Box 1678, Greenwich, CT 06836. Phone (203)661-7602; FAX (203) 661-0792.

Gordon Graham’s new book, As I Was Saying: Essays on the International Book Business (18736015, £16.95) has just been published (December, 1993) by Hans Zell Publishers. Though we haven’t seen it yet, we can imagine that it truly captures the eloquence of the wonderfully pithy Scotsman who has spent nearly forty years in the international book trade. You will all remember that Gordon is also the Editor of Logos, the professional journal of the book world, and that he has been a frequent speaker at Charleston Conferences. We can’t wait to congratulate you in person, Gordon!

The Fall, 1993, UnCover Update (the quarterly newsletter for UnCover users) carries a picture and brief article called: “Where Were You When the Paradigm Shifted.” The article is by none other than Chuck Hamaker (that’s who’s in the picture) and describes the results of two surveys at LSU about journal ownership versus access. Chuck’s sixteen-year-old nephew, Jeremiah, was supposed to send us his very own drawing of Chuck for this issue of ATG. Where is it, Jeremiah? We’ll even take access rather than ownership!

Speaking of UnCover, the Denver-based CARL Systems, Inc., has changed its company name to CARL Corporation. CARL Corporation (president, Becky Lenzini) currently employs 61 people, along with another 55 through The UnCover Company. CARL Corporation, a privately-held company, has gone on to market the library system (the Colorado Alliance of Research Libraries) — CARL — System nationwide. The company has also developed new graphic interfaces for the library system, starting with introduction of the Kid’s Catalog in June, 1993 which was recently featured on CNN. We all know that the CARL Corporation has also entered into partnership with The Blackwell Group in Oxford, England to expand The UnCover Company. Whew! It’s hard to keep up with that Ms. Lenzini!

John Long of the Institute of Physics who was recently at the Charleston Conference writes about the IOP Publishing’s Book Fulfillment Service. As of January 1, 1994, AIDC will have expanded to a new facility near the Burlington (VT) airport. The 800 number remains the same (800-4880-2665). The new ordering address is IOP Publishing; c/o AIDC, 2 Winter Sport Lane; P.O. Box 20; Williston, VT 05495-0020.

Mary McLaren (U. of Kentucky) was headed to her son’s band concert, but she still turned in her new column, Doc Aquis (see this issue, page 56). Don’t you love the name?

Got a copy of Hunter’s Clarion, the newsletter of Hunter Library, Western Carolina University, Cullowhee, NC. Mary Youmans had asked ATG for permission to excerpt parts of the interview with Becky Lenzini (Sept. 1993, ATG) and we were thrilled at how it all came out! Thanks, Mary!

Recently got a Christmas card from Bob Reed, once of UNH and now retired. The last time we saw him was at a big Battle of the Bulge reunion shindig in Charleston. Even though he is having lots of fun, Bob said that he hates not to be coming to the Charleston Conference anymore! Come on down, Bob! We’d love to see you!

Walter Kazmierczak (once of Faxon and CD-ROM fame) writes to say that he has moved to the West Coast. He is now Vice President and Chief Financial Officer of Academic Press in San Diego.

The incredible John Secor writes that he will take his three-month sabbatical in Maine beginning in April of this year. He had planned to spend January—March there but the weather didn’t cooperate (minus 25 degrees at night) plus a tree limb took out his electricity. Might want to try Hawaii next time around, John!

We have learned that J. Charles Germain (PCG and Gauthier-Villars North America) — and also the Grandfather — has signed a multi-year contract with Scandinavian University Press in Oslo, Norway. Among other things, the contract calls for the creation of Scandinavian University Press North America in Cambridge, Mass, whose staff will be fulfilling promotional and co-editorial tasks for the benefit of the 100 journals they publish. Congratulations, Charles.

Pergamon is now an imprint of Elsevier Science.

Dora Bibilazi is aiming for sabbatical departure on March 1st. She writes that she is sorry that she didn’t see us at the 1993 Charleston Conference, but she will see us at Midwinter.

The always smiling and energetic Dick Rowson, once of Duke University Press, then American University Press, and later of the Woodrow Wilson Center Press (not to mention the Charleston Conference), has decided to retire from the Center after a long and distinguished career in publishing. Dick’s home address is: 4701 Connecticut Avenue, N.W., Washington, DC 20008. Happy retirement, Dick.

Aging is never good for people after year 20. However, aging is good for wine; it is good for some meats and even cheeses, and it is especially good for companies and businesses. Lynne Riener Publishers is celebrating its tenth anniversary! And SKP Associates (Sandy Paul) turned 15 this past November. Ambassador Book Service is also celebrating its twentieth birthday 1973-1993)! Let’s bring out the champagne!

Remember when we offered to do a puzzle of summer vacations and what people do for fun? (ATG, September, 1993) Carol Hawks writes of her
Dear Editor:

First I'd like to say how much I enjoy ATG. Thanks for ATG's (NOT SMALL) contribution to "our world." I've just finished reading the interview with Paul Sybrowski (September 1993). Unfortunately, there isn't a byline on the interview article. I'd really like to know who was responsible for the wonderful interview... I would have asked all the same questions!

Thanks in advance for your response.

Sincerely,

Christine Patterson
(Blackwell North America)

Ed note: Several of the questions for the interview with Paul Sybrowski were penned by Russ Clement (Brigham Young University) and Crystal Ashton of Dynix. The interview was actually conducted by Yours Truly. — KS

Dear Editor:

Citing the recent passage of an amendment prohibiting the city from instituting any laws protecting the rights of gays

vacation. She may not have tracked mountain lions for EarthWatch but she did spend a week cycling the coast of California from Pacific Grove/Monterey to San Simeon. This was her third bicycle vacation where she stayed in bed and breakfasts every night and cycled during the day. She says it's the luxury way of getting some exercise — great meals, the tour service transports your bags from place to place, and they fix a picnic lunch every day. They even repair the bikes if there is any problem. Can I take my car next year, Carol?

Leigh-Anne Cubberley (Faxon) had a baby boy the first week of January. Congratulations. Leigh-Anne!

The UKSG (UK Serials Group) has announced their 1994 Annual Conference, 11-14 April at the University of

and lesbians, ALA has decided to boycott Cincinnati as the site of its 1995 Midwinter meeting. ALA has decided that, in their own words, "You can't put a price tag on human rights." End of debate. No one can argue that you can put a price tag on human rights. Those of us who might want to argue that boycotts don't work, or that boycotts hurt many of the people they are intended to help, or that ALA should have learned from the Equal Rights Amendment boycott that this will be a very expensive failure, we are silenced by the politically correct high moral ground staked out by the boycotters. If you want to argue against this, you are one of those homophobes who think that you can put a price tag on equal rights.

There is a certain irony in this, however. ALA recently said that they could not cancel the Miami Beach 1994 meeting because it would cost too much and the association would get a bad name in the world of convention bookers. The grounds of Miami Beach opinion is based mostly on human safety, not on human rights. Evidently, ALA feels fine about putting a price tag on that. Anyone who has been to Miami Beach recently finds the safety issue real, and frightening. Armed guards patrol outside convenience stores. Signs warn car renters not to stop if they are in an accident. Car rental companies force customers to sign a written statement that they were given a map; if they get lost and are killed, the company has proof it was not their fault and should not be sued (they will be anyway).

Miami has one of the highest crime rates in the country, and unlike many other cities, a lot of the crime is directed at tourists. It is a dangerous place, especially for people like us, unfamiliar with the "safe" areas, walking from hotel to hotel as we attend meetings or visit with friends. ALA should have known better than to book a convention in a city that many people have the sense to stay away from. By not canceling now, ALA invites an informal boycott that will, along with the official politically correct Cincinnati boycott, be quite costly to them.

The ALA leadership can afford to ignore price tags because they know that we members will make it up in higher dues. Gay rights is a fundamental human right. The Cincinnati politicians are wrong, and the courts will deal with their particular brand of discrimination the way the Denver courts have. ALA, in the meantime, ought to concern itself with the safety of its members, as well as the price tag that its members may not be willing to pay.

Name Withheld

Ed note: We got this letter, unsigned, and the editorial board has decided to publish it as a letter to the editor even though it is unsigned. Opinion is what life is all about.

Rumors

continued from page 6

Manchester Institute of Science and Technology. For further details contact: Mrs. Jill Tolson, 114 Woodstock Road, Witney OX8 6DY UK.

The world renowned naturalist, Roger Tory Peterson, artist and author, celebrated his 85th birthday along with over 500 friends, seven of whom were high school classmates, and admirers at the dedication ceremony of the Roger Tory Peterson Institute, in his hometown, Jamestown, New York, on August 29. The 5 million dollar building stands in the area where Peterson first started searching for birds as an eleven-year-old boy. Several librarians and booksellers were in attendance, including at least two Charleston Conference regulars: Virginia Rodes, and Lyman W. Newlin for ATG. This tidbit compliments of the amazing Lyman!

Proposals for the 1994 LAPT (Library Acquisitions: Practice & Theory) Research Award are due by February 15, 1994 and should be addressed to: Carol Pitts Hawks, Editor-in-Chief, LAPT; 2129 Sandston Road; Columbus, OH 43220. (614) 292-6314; FAX: (614) 292-2015; Internet: hawks.1@osu.edu.

Speaking of Virginia Rodes, Lyman Newlin reports that she has a new job with BIOSIS as manager of electronic product sales. Her primary responsibility is managing single-fee tape leasing of BIOSIS Previews.

Peter Pyclick is the new president of Faxon replacing Dick Rowe. See our interview with him in this issue, page 42. And there are more changes at Faxon. Gary Brown has been promoted to Sales Director for all Latin America clients. Donna Reynolds has been promoted to National Sales Manager for Corporate Clients in the U.S. And Adrian Alexander (Regional Sales Manager for
Academic and Medical Clients in the southwest) has assumed additional sales responsibilities for Kansas and Nebraska, as well as corporate clients in all of his regional states.

What a small world, writes Steve Dane of Kluwer. At the Charleston Conference he learned that Ward Shaw (CARL) was working in Miller Library at Colby College (Waterville, Maine) during the late sixties/early seventies when Steve was a student there!

Al Henderson, who was last seen at the Charleston Conference, is the new editor of Publishing Research Quarterly. Congratulations, Al!

Karen Schmidt (we HAVE to get her to Charleston next year) writes about her trip to Oz (Australia) in the fall. She talked to a lot of acquisitions librarians, and introduced them to ATG. No one had seen it and everyone was interested! On another front, Karen’s wonderful assistant, Betsy Kruger, has taken another job at Illinois. She has become the circulation librarian; another good acquisitions librarian bites the dust!

The truly incredible (not to mention lovable) Barbara Meyers (Meyers Consulting Services) is on the move again. Can’t keep a good woman down for long! Glad you’re feeling better, Barbara!

reported at the University-wide research symposium a month ago. Mary Beth read the Klausen article, but did not understand a lot of the language. She finally got to the acknowledgments and saw there that Klausen had not cited any sponsors of her work. Curious, Mary Beth walked out to look over the display of Slick’s work in the main lobby.

Slick’s abstract was dated April 1st, 1993. Mary Beth looked at Klausen’s article. It had been received on December 20th, 1991, and accepted on November 25th, 1992. The journal was published in June, 1993. Not only that, Klausen included a footnote that she had previously reported these findings at the Society of Misbehavioral Biologists and Psychologists a year earlier in October of 1990. Slick acknowledged funding from the same institution.

What should Mary Beth do? You decide. Provide a statement of what action, if any, Mary Beth should take. €