

2015

## Letters to the Editor

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## From Your (celebrating) Editor:

There is so much to celebrate these days! The **Charleston Conference** is over for another year and seems to have gone fairly well in the new venue! Whew! **Grandson George** just had his very first birthday! He is walking all around and even trying to say a word or two. He only has one complete tooth but he loves to try to eat with it. Whew!

This issue is finished. It was hard to get it done on time with ALA being so early in January! Whew!

This issue is guest edited by the **Poll-a-Palooza** dynamo **Erin Gallagher**. Erin has called on colleagues to **Speak Up! Talk about Communication between Academic Librarians and Scholarly Content Providers**. This issue has articles by **Meredith Babb** and **Judith Russell** (turf wars), **Kristen Ostergaard** and **Doralyn Rossman** (vendor guidelines), **Sarah For-**

**zetting** (do's and don'ts tips), **Stacey Marien** and **Bob Nardini** (customer service), **Michael Arthur** and **Stacy Sieck** (cooperation), and **Lindsay Reno** (subscription agents and consortia).

This issue has two op eds, one by **John Dove** (open access) and one from **Howard Lesser** (flat discounts). Our **Back Talk** by **Jim O'Donnell** talks about Ulysses and Amazon. We have interviews with **Franny Lee** and **Kurt Sanford** as well as an equally intriguing one with **Don Beagle**, the Director of **Belmont Abbey College Library**. **Book Reviews** by **Regina Gong** are must reads and **Tom Gilson** is no slouch himself with reference book reviews. We have a **Booklover** by the learned **Donna Jacobs** about *The Flight of the Zany* and another one by **Michael Zeoli** about *Academic E-Books*. As always, **Choice** the



key book reviewing tool comes through with the books that we all should be sure and collect in **Collecting to the Core**.

Our **Legal Issues** section includes a Legal Speaking article by **Bill Hannay**, the singing lawyer, a **Cases of Note** by **Bruce Strauch**, and **Lolly's** questions and answers.

**Myer Kutz** lets us inside publishing with his wonderfully astute recollections. **Anthony Watkinson** tells us about the **Frankfurt Book Fair** while **Ramune** and her team of reporters wrap up their coverage from the **2014 Charleston Conference**. And it's definitely hard to keep up with **Don Hawkins** and all his travels so be sure to read his report on the **NISO Forum** as well.

**Bob Holley** talks about public library book buying, **Scott Smith** talks about business realities, and **Denise Garogalo** looks into her crystal ball. **Allison** and **Alayne** invite **Sally Krash** and **Eric Wedig** to tell us about the **Tulane pilot DDA** program. There is a ton more! Keep reading!

Meanwhile, there is a lot more celebrating going on! The Library is having a big party and I have to go get a passion fruit cake (mmmgood) from the Saffron Bakery! Whew!

**Happy Holidays to all and a good ALA Midwinter!** Love, Yr. Ed. 🌸

## Letters to the Editor

Send letters to <kstrauch@comcast.net>, phone or fax 843-723-3536, or snail mail: **Against the Grain**, MSC 98, The Citadel, Charleston, SC 29409. You can also send a letter to the editor from the **ATG Homepage** at <http://www.against-the-grain.com>.

### Dear Editor:

**Letter to Leah Hinds** — Thank you for the award for free attendance at the **2016 Charleston Conference!** This is much appreciated. I love the **Charleston Conference** but can't always find the funds to come every year.

Kind regards, **Nina Peri**, MSLS

(Collection Development Librarian for Licensed Resources, Project Coordinator, DigitalCommons@Fairfield, Fairfield University, DiMenna-Nyselius Library, CT 06824; Phone: 203-254-4000 x.2039) <nperi@fairfield.edu>

*The Charleston Conference directors and staff congratulate Nina on winning this free registration! Nina was chosen from a drawing of 2015 attendee evaluation participants. We look forward to seeing her, and the rest of the attendees, next November for another jam-packed, informative, invigorating conference. Thanks to all who participate and present for making the event a success each year. — Yr. Ed. 🌸*

## AGAINST THE GRAIN DEADLINES VOLUME 28 — 2016-2017

2016 Events	Issue	Ad Reservation	Camera-Ready
Annual Review, PLA	February 2016	01/07/16	01/21/16
MLA, SLA, Book Expo	April 2016	02/18/16	03/10/16
ALA Annual	June 2016	04/07/16	04/28/16
Reference Publishing	September 2016	06/16/16	07/07/16
Charleston Conference	November 2016	08/18/16	09/08/16
ALA Midwinter	Dec. 2016-Jan. 2017	11/10/16	11/28/16

### FOR MORE INFORMATION CONTACT

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### Rumors

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tics problems depending on where you were sitting. I heard a sabbatical presentation last week about concert halls and acoustic design. The **Gaillard** seems to have passed the test, but it appears there is a difference between acoustics for music and concerts and acoustics for speaking at meetings. And this was the first Conference in the **Gaillard Center**. We all have a lot to learn for sure. **Let us hear your comments! Please!**

Speaking of the **Gaillard Center**, it was certainly wonderful to return to the **Francis Marion Gold Ballroom** for the closing session — the **Poll-a-Palooza** session in 2015. I thought no one would be there but I was pleasantly surprised! A ballroom full of tables and chairs and plenty of food! But the best part was the ending session! It was a contrast — the old guy (**Derek Law**) and the young whippersnapper (**Erin Gallagher**) — you had to be there! Next year!

OH! And I don't think I told you that **Martha Ingram** is responsible for the new **Gaillard Center Performance Hall** and venue! Read all about it!

[https://en.wikipedia.org/wiki/Martha\\_Rivers\\_Ingram](https://en.wikipedia.org/wiki/Martha_Rivers_Ingram)  
[www.forbes.com/](http://www.forbes.com/)

Was reading about **Barnes & Noble** and how profits are once again down. Over drinks

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