

December 2012

From Your Editor

Katina Strauch

Against the Grain, strauchk@cofc.edu

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From Your (staying indoors) Editor:

Y'all, it's cold outside! I prefer cold to hot but this winter is too cold in my book. I know those of you up North with snow and ice think I am a wimp. I have to confess — you are right!

Hope that everyone had a great holiday break. I sure did. Of course I was working on *Against the Grain* along with many others. **Jonathan Harwell** has done an admirable job of assembling papers on demand-driven acquisitions also known as patron-driven acquisitions. I know that we at the **College of Charleston** are getting ready to do a small pilot in a few areas so I have read these papers with great interest! **Debbi Dinkins** contrasts librarian and teaching faculty selections, **Dara Elmore** talks about cost-per-use, **Lindsey Reno** has a unique suggestion for an acquisitions/reference partnership, **Andrew Welch** and **Teri Koch** explore the “just-in-time” “just-in-case” dynamic as it relates to PDA. Finally, **Sarah Forzetting** and **Erin Gallagher** go into consortial PDA from the vendor’s perspective. **Jonathan** also interviewed **Kristine Baker**, Director of Digital Sales at **YBP** about DDA. In our **Op Ed** **Katy Ginanni** doesn’t think that working for vendors is joining the “dark side” and I have to agree. **Tony Ferguson** focuses on publishers and old ways. **Cliff Lynch** reminds us of **Lee Dirks** who, with his beloved

wife **Judy** was killed so tragically August 28, 2012.

We have two Special Reports, one by **Don Hawkins** on Indexing and another by **Candace Mooney** on **W.T. Cox**. Our interviews are with **Kristine S. Baker**, **Helen Henderson** and **Hazel Woodward**, and **Norm Desmarais**. **Deb Vaughn** sends us a review by **William Joseph Thomas** and **Tom Gilson** does his usual great reference reviews. We have **Cases of Note** by **Bruce Strauch** and **Questions and Answers** by **Lolly Gasaway** to spice up our legal section. **Alex Holzman** writes about open access monographs from the publisher’s perspective and **Leila Salisbury** and **Doug Armato** tell us about their university press panel in **Charleston 2012**. **Biz of Acq** is about print serials check in by **Barbara Pope**. We have several reports of meetings — The **Frankfurt Book Fair**, the **Online Audiovisual Catalogers Conference** and final reports from the **31st Charleston Conference**. In **Acquisitions Archaeology**, **Jesse Holden** asks about our obligations as professionals. **Scott Smith** tells us about his new small library. **Papa Abel** completes his **Tale of a Band of Booksellers**. **Donna Jacobs** explores Poland and Nobel Laureates. **Collecting to the Core**



Lainie Brown (EBSCO Publishing) sent along this picture of her little Christmas elf. Isn't she adorable?

is about manuscripts in medieval studies, **Analyze This** is a new column by **Rossi Morris** on **usage statistics**. **Sam Demas** talks about sharing print collections and **Bob Holley** asks about banned books and intellectual freedom. Finally,

Dennis shines his inimitable light on Google and several sessions at **Charleston Conference 2012**.

Whew! I am out of breath or is it keyboard!! And, guess what — Suddenly it is summer outside! Excuse me while I put on my shorts and take a walk. Oh! And Happy New Year!

Love, Yr. Ed. 🌿



Letters to the Editor

Send letters to <kstrauch@comcast.net>, phone or fax 843-723-3536, or snail mail: *Against the Grain*, MSC 98, The Citadel, Charleston, SC 29409. You can also send a letter to the editor from the **ATG Homepage** at <http://www.against-the-grain.com>.

Dear Editor:

Here's a picture of our new grandchild. Mother **Capron** and daughter are doing well! Considering that she had to wait out the hurricane in NYC before arriving, we may nickname her **Sandy**.

Welcome **Olivia Hayden Levine!**

William M. Hannay (Schiff, Hardin & Waite)
<whannay@schiffhardin.com> 🌿



AGAINST THE GRAIN DEADLINES VOLUME 25 — 2013-2014

2013 Events	Issue	Ad Reservation	Camera-Ready
Annual Report, ACRL	February 2013	01/04/13	01/21/13
MLA, SLA, Book Expo	April 2013	02/22/13	03/18/13
ALA Annual	June 2013	04/05/13	04/29/13
Reference Publishing	September 2013	06/21/13	07/15/13
Charleston Conference	November 2013	08/23/13	09/09/13
ALA Midwinter	Dec. 2013-Jan. 2014	11/08/13	11/25/13

FOR MORE INFORMATION CONTACT

Toni Nix <justwrite@lowcountry.com>; Phone: 843-835-8604; Fax: 843-835-5892; USPS Address: P.O. Box 412, Cottageville, SC 29435; FedEx/UPS ship to: 398 Crab Apple Lane, Ridgeville, SC 29472. 🌿

Rumors from page 1

Travel pages. **Sue** talks specifically about the **TRLN (Triangle Research Library Consortium)** deal with **OUP**, also **Duke's eBook Advocacy Group** and **eBook Boot Camp**. Her report goes on for too many pages to reproduce here but I recommend that you look it over! <http://jhulibrarietravel.blogspot.com/2012/11/charleston-conference-november-2012.html>

Featuring another session at **Charleston Conference 2012**, did you see **Find>Search** on Friday, November 9. It was a great panel that took the position that **SEARCH** is only a stepping-stone to **FIND**. Moderated by **Meg White** (Rittenhouse), it included **Elisabeth Leonard** (SAGE), **Stanley Wilder** (UNC-Charlotte), **Elizabeth Willingham** (Silverchair) and **Marjorie M.K. Hlava**. And did y'all see that **Marjorie** (founder and chair of **Access Innovations, Inc.**), is among 32 New Mexicans honored as 2013 “Women of Influence” by **Albuquerque Business First**. A pioneer in the information management industry, **Marjorie** founded **Access Innovations** in 1978. She holds

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