

November 2002

ATG Deadlines

Editor

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From Your (glad it's raining) Editor:

Hello all! It has rained the entire month of September and most of October here in Charleston. This is good since we need the rain and also maybe it won't rain during the Conference! Also, this has given me much time to be indoors with the computer and *ATG* instead of outside getting my hands dirty trying to garden.

This issue is guest edited by **Ed Colleran** of the **Copyright Clearance Center** and includes articles from **Ed** himself, **John Cox**, **Corilee Christou**, **Gail Dykstra**, and **Ann Okerson**. As **Ann Okerson** says in her essay, "Nighttime Musings of a Sleepless Librarian," "It's an exhilarating time to be a librarian!" We also have Trends in **Book Pricing** for the year ending June 30, 2002 by **Tom Loughran**, a response to **Allison Mays'** embargo ravings in the June issue by **Ian**

Jacobs and **David Bull**, **Texas Trails** by **Thomas Leonhardt**, **NISO Z39.7** — **Library Statistics Standard** by **Bob Molyneux** and that's just the tip of the iceberg. *ATG's* Special Report on **Libraries in the Cyberage** continues. **Eleanor Cook** talks about **Spam**, and two people approach the book in the electronic age — **Bryan Carson** in **Legally Speaking** and **Rick Anderson** in **In My Humble But Correct Opinion**. The **Rick Lugg** and **Ruth Fischer** interviews enlighten our knowledge of **SFX** (Ex Libris) and **WebBridge** (Innovative Interfaces). A lengthy interview by **Jim Mouw** with **Karen Hunter** adds more to ponder and also brings back memories of the third year of *ATG* (June, 1991, v.3#3, pp.36-37) when we interviewed **Karen** after Elsevier had just bought **Pergamon**. Whew! The times, they sure have changed!

It's still raining outside and my daughter Ileana has come home for fall break. At least some things remain constant! See y'all in Charleston!

Yr. Ed.

Letters to the Editor

Send letters to <strauchk@earthlink.net>, phone or fax 843-723-3536, or snail mail: **Against the Grain**, MSC 98, The Citadel, Charleston, SC 29409. You can also send a letter to the editor from the *ATG* Homepage at <<http://www.against-the-grain.com>>.



Dear Editor:

I just want to let you know that **Papa Lyman** is still alive and well and working away; I have been so busy that I haven't finished a column lately. I want to let you and all my friends know that I am working on a "**Papa**" which will talk about university presses and many of the personnel changes that have taken place lately. Don't give up on me! See you all in **Charleston**.

Sincerely, **Lyman W. Newlin**
(Book Trade Counselor) <broadwater@wnyip.net>

Editor's note: Isn't Lyman amazing! I am so looking forward to seeing him and his wife Evy in Charleston later this month! Let's all encourage him to keep writing! See you soon, Lyman. — KS

AGAINST THE GRAIN DEADLINES VOLUME 14 & 15 — 2002-2004

Event	Issue	Ad Reservation	Camera-Ready
ALA Midwinter	Dec. 02/Jan. 03	11/13/02	12/04/02
Annual Report, ARLIS, Music Library Assoc.	February 2003	11/27/02	12/18/02
ACRL, SLA, MLA	April 2003	01/29/03	02/19/03
ALA Annual, AALL	June 2003	04/09/03	04/30/03
Reference Publishing	September 2003	07/09/03	07/30/03
Charleston Conference	November 2003	09/17/03	10/08/03
ALA Midwinter	Dec. 03/Jan. 04	10/29/03	11/19/03

Rumors

from page 1

moves into profitability. Following a Board review of its business structure to assess what is now required to support the Company going forward, the following changes have been approved: Board changes, including the appointment of a new **Chief Operating Officer**, a new **Finance Director** and a change in internal reporting lines; a major reorganization of the Company's customer-facing operation; the raising of £1.14 million in cash, mainly from the group's Directors, to fund the above changes. Board changes — **Simon Dessain** will move into the role of **Chief Operating Officer** immediately and assume day-to-day operating responsibility for all the revenue-generating and customer-facing activities of the Company in addition to his current responsibilities for the technology function. He will be responsible for implementing a simplified operational structure which will provide a solid platform for sustainable profits growth and will continue to report to **Mark Rowse**, **Chief Executive**. **William Finlay** has been appointed **Finance Director** beginning 1st October 2002. **William** has had financial responsibility for businesses in both the journals publishing and the software services industries, including appointments at **Misys plc**, **Berlitz** and most recently as **European Director of Finance** at US-quoted **Interwoven, Inc**. **David Callcott** left the Company on 30th September. As a result of the consolidation of the Company's activities into one reporting line, **Andrea Keyhani** has resigned from the Board and will be leaving the Company on 31st December 2002. **Mark Rowse**, states: "**Andrea Keyhani** has made a huge contribution to developing **Ingenta's** business over the last two years and I accepted her resignation with great regret. Similarly I will be sorry to lose **David Callcott** after three and a half years as a member of **Ingenta's** team." — **Reorganization** — The Company's customer-facing operations will be re-focused around two sites, **Oxford** in the UK and **Boston** in the US,

continued on page 8