November 2013

Jobs, Jobs, Jobs

Editor

Follow this and additional works at: http://docs.lib.purdue.edu/atg

Part of the Library and Information Science Commons

Recommended Citation

DOI: https://doi.org/10.7771/2380-176X.3415

This document has been made available through Purdue e-Pubs, a service of the Purdue University Libraries. Please contact epubs@purdue.edu for additional information.
Regional Sales Manager

Alibris is a pre-IPO, venture capital-backed company that offers used, rare, and hard-to-find books online. Alibris seeks a Western Regional Sales Manager to work in our Business Development Department. This exciting position will provide the right individual with the opportunity to be the leader in establishing & cultivating library accounts for Alibris in the Western United States. Requirements include: Exceptional strategic sales capabilities, a strong sales track record and experience in managing sales teams to their maximum potential. Min. of a B.S. in Business, Marketing or a related field (or equivalent work exp). 10+ years of progressively larger responsibilities in sales w/experience selling to libraries. Min. 2-3 yrs sales mgmt experience. Position is based in Emeryville, CA, with 50% travel expected (we will also be hiring for the East Coast and Mid West). Qualified candidates should email resume to sabina@alibris.com or fax to (510) 652-2403. For a complete listing of the job description, check out the employment section of our web site at www.alibris.com. EOE.