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## On the Road

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# On the Road

## A Case of Mistaken Identity

Column Editor: **Don Jaeger** (Alfred Jaeger, Inc.) <jaeger@ajaeger.com>

I am glad to be back in my office long enough now to provide this column of "On the Road" and share with you a humorous story submitted by a major

library supplier. Of course the names and places will remain anonymous as requested by the authors. Now that the Spring thaw has taken place in many parts of the country and sales people and librarians alike are getting back on the road, I'd appreciate some new submissions for upcoming columns. In addition to my fax # 516-543-1537 and our Internet address jaeger@ajaeger.com, you can also reach me on the World Wide Web at our web address <http://www.ajaeger.com>.

### A Case of Mistaken Identity

Two sales people from a library supplier were having a cocktail at a restaurant in the

#### Rumors

from page 89

**Kietzke** (UNC-Chapel Hill) won a year's subscription to *ATG* because she guessed the secret word (...fulltext ...) in a presentation by yours truly. Welcome aboard!

Hold your horses! The paper on "Faculty Liaisons in the Electronic Environment" by **Thomas Izbicki** (Johns Hopkins) is coming, I promise. September ...

**Walter DeGruyter** is celebrating its 25th anniversary! Read more about it in this issue, page 60, and watch for our upcoming interview with **Eckart Scheffler**!

**David Heisser** <David.Heisser@Cita-del.edu> works hard to keep us all up on what's happening to the government printing office. He sends word that **Susan Tulis**'s report on ALA GODORT Midwinter meetings are on the Web at URL <<http://www.nal.usda.gov/acq/gpoef-dlp.htm>> And read about **GPO Access** courtesy of **Daniel C. Barkley** (U. of New Mexico General Library) <barkley@unm.edu>, DOC AQUIS, this issue, page 86.

**Marilyn Geller**'s <mgeller@readmore.com> always hard at work! One of her projects is *Citations for Serial Literature* which is available at <<http://www.readmore.com/info/csl.html>> This is an electronic index which publishes the table of contents and abstracts, when available, for articles related to the serials information chain. 🐾

convention city. One said to the other "That looks like Sally," and the other agreed. So the one sales person walked over to the table and proceeded to say "Is that you??" and started talking at the librarians at the table. The conversation led into topics and names that both were familiar with, including the name of a library director who had moved to a different state. Another question the sales person asked was to confirm a previously arranged breakfast meeting for the next morning. The librarian said no, she wasn't able to make a 7:30 breakfast. At this point, the other sales person came over and said "Hello" and continued with the conversation a little while longer before leaving. Upon walking back to their hotel, the two sales people thought that something was a little bit odd. They proceeded that night with other clients for dinner and planned to meet at the exhibit booth the next morning.

However, at 7:45 in the morning, the sales person received a phone call from the lobby asking if she was coming down for breakfast. The librarian had been waiting down there a while and since it was 7:45 thought she would

call to see if the sales person was going to join her. Strange, the sales person thought, since she was told the evening before that the breakfast meeting was canceled. Who had they talked to the night before??

As it turned out, they did not meet for breakfast. However, it was later explained to the sales people that the librarian who was supposed to join them for breakfast actually met up with two other people from the convention and sat at the same table for breakfast. Both librarians said something odd happened to them, and upon further discussion it turned out that one was mistaken for the other by the two sales people who approached the table at the restaurant the night before.

It was quite ironic for the two people to run into each other that morning when the conference probably contained 8,000 people and the sales people weren't sure that the librarian who expected breakfast that morning would believe their story. As it turned out, all involved saw how the mistake was made and it will make for a number of laughs in the years to come. 🐾

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