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Publisher's Profile II / The Oryx Press

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Acquiring Minds

continued from page 64

of usage appropriate to the terms of payment and access).

Or perhaps the vendors that we traditionally use for supply of materials will profile the electronic world and provide

access to libraries based on a profile much like an approval plan (this idea was presented at the **1994 Feather River conference** by **Steve Pugh** and **Rick Lugg** of **Yankee Book Peddler, Inc.**).

These ideas are all predicated on reconceiving the purpose and form of an online vendor file. I argued in the first

column that ILS systems were too slow to change to advance technology applied to acquisitions; however an enhanced and extensive vendor file should become a basic component of any acquisitions system. Having a detailed profile is a crucial step toward the age of smart systems and smart books. ☛

Publisher's Profile II

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The Oryx Press

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The Oryx Press

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1995 Estimated number of books to be published: 53
In print titles: 281

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