November 1994

Rumors

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Against the Grain

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Against the Grain

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Against the Grain

"Linking Publishers, Vendors and Librarians"

ISSN: 1043-2094

In Praise of Bookshops

The Town of Books (Hay-on-Wye, England)
by **Jack Walsdorf** (Blackwell North America, Inc.)

(Note: This is the third of what will be a continuing series co-authored by **Tom Leonhardt** of the University of Oklahoma and **Jack Walsdorf** of Blackwell's, detailing their experiences visiting little-known and well-known used, rare, and sometimes antiquarian bookshops throughout the world.)

A recent ten-day business trip to Oxford, England left me with one weekend free — what better time and place to be a bookhunter with free time on my hands. But it was not in Oxford that I chose to spend my time — my sights were set on a small border town some two and a half hours due west of Oxford. There, settled in the gently rolling hills and lush green valley along the river Wye, is what can be called the "Town of Books."

Imagine, if you will, a little country town in decline. **Paul Minet**, himself a bookseller, in his work **Late Booking** (Frantic Press, 1989) describes it thus: "In the late fifties Hay-on-Wye, like many similar country towns, was in slow decline. Being geographically isolated, it had been quite prosperous in Victorian times, serving a wide farming area with a range of shops. . . Many

of these shops had gone out of business after the war. . . The railway closed and buses became infrequent."

The town itself, with its mostly Victorian buildings, sits on a hill above the river, with the small winding streets leading down to the bridge and across the river into Wales. The center of town is made up of very few streets, Oxford Road, High Street, Broad Street, Lion Street and Castle Street. Castle Street leads to the town Castle,

which according to Minet, is "a semi-ruined building of mixed Norman and medieval origins . . . inserted into these ruins

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If Rumors Were Horses

As we go to press, we have learned (October 7) that it's official! **Dawson Holdings PLC** has acquired **The Faxon Company, Inc.** Dawson had previously acquired two Faxon subsidiary companies, the **Turner Subscription Agency** and **Faxon Canada**. This acquisition has been approved by the Federal Trade Commission and completes Dawson's purchase of Faxon. "**The Faxon Company** will be a wholly-owned subsidiary and will continue to operate from its Westwood, MA location, under the Faxon name," said **Bryan Ingleby**, Group Chief Executive of **Dawson**

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This issue of **Against the Grain** was printed on recycled paper.

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Letters to the Editor

Letters to the Editor are welcome — KS

Dear Editor:

I have been intending for too long to tell you how much I have valued *Against the Grain* since it and the Charleston Conference were first called to my attention by **Lyman Newlin** and **John Perry Smith** circa 1989. I know of no other place to turn for such a stimulating sense of the dynamics of our (your readers) special niche in the place where publishing, libraries, intellect and technology meet.

Sincerely yours,

John F. Vance

*Fraser-Vance Publishing Company
(Peterborough, NH)*

Dear Editor:

I have been meaning to mail you for quite some time to say thank you for sending the *ATG* I was missing and then this afternoon I received the April issue and I'm flicking through when I read the obituary you wrote on page 81. Of course I didn't know Zelma [Palestrant], though I

think I met her on the one time I came to Charleston but the article struck a chord. This week is the anniversary of the death of a dear librarian friend of mine who sounds so much like Zelma, always cheerful despite terrible illness (she had a chronic liver complaint compounded by cancer diagnosed in her 50th year). Thelma (name even sounds the same) worked in isolation in a college library here for peanuts wages and with no recognition of her professional status or expertise, yet she was always calm, comforting, smiling, supportive, methodical — all those things I'm not. She was always able to make the best of a bad situation. I would love to pick up the phone to talk to her. It's odd, I'm missing her more not less as time goes on as I realize what a real support she was.

So I'm just writing to say how touching your article was and how Thelma is already running the library in heaven but will be pleased to work with Zelma. I've found it very helpful in the year since her death to work on setting up a small bur-sary in her name to cover training for

librarians working on their own in the local branch of the Library Association to which she gave so much. I am pleased to say that my plans have just got the official seal of approval this week for 1995 and that at least once a year librarians will be honouring someone who gave the profession and her friends so much. So you see it was a good idea to publish your appreciation of Zelma and you have my thoughts with you.

Best wishes,

Liz Chapman

(University of Oxford)

Dear Editor:

I wondered what was missing in my life! Now I know what it is! *Against the Grain*! What a great publication! Please start sending my subscription to my home address!

Sincerely yours,

Mary Jo Godwin

(The Oryx Press) €

Rumors

from page 1

Holdings. Ingleby further stated, "All orders and funds for 1995 subscriptions are secure, and clients will receive the same high-quality service as they have in the past. We are eager to build on Faxon's leadership position in the library community and view this as a long-term investment that positions Dawson for solid future growth." Included in the closing funds was the amount needed

to retire Faxon's small remaining 1994 publisher obligations, and publishers have agreed to return to normal trading terms with Faxon for the 1995 subscription year. Dawson has also secured a working capital line of credit to allow Faxon to resume normal business operations. **Dawson Holdings PLC**, established in 1807, is a publicly-traded, worldwide supplier of information services to the library and business communities.

Here are some of **Mike Markwith's** (Faxon) personal comments: "There was loud

and joyous cheering last Friday, October 7, at 3 pm when it was announced that the FTC had granted approval and Faxon was now owned by Dawson. This has been a tumultuous summer for everyone, but ALL the client service people, support people, and sales people (with a few visible departures) stayed with the company. The employees' loyalty, integrity, and commitment to Faxon tradition and our clients is a real blessing. They remained and Faxon survived! We all appreciate the support of our clients and are really

We would like to thank
Ambassador Book Service
and
The Book House
for their generous contributions!

In Praise of Bookshops from page 1

was a most pleasant house of mixed Georgian and Victorian origins ..." And it was to this Castle and this house that in the early 1960's came one of the most famous (some might say unusual) book-sellers of all time — **Richard Booth**. It was Booth who started the tide which eventually would result in some thirty plus bookshops moving into town. And it is Booth who now runs various bookshops, warehouses and even the Hay Castle Bookshop, who is truly "King of the Hill." Estimates vary but it is safe to say that his stock is in excess of one million volumes.

The main shop, and the one I had the most luck at, is located at 44 Lion Street, called **Richard Booth's Bookshop**. Here one can find 400,000 books, along with a slightly messy organization. "Let's not bother with trying to keep it too tidy," one can imagine the staff saying to themselves, "after all, those customers will just mess it up again." Books on the floor, books on tables, books piled high, dusty books, books falling off the shelves — all are to be found here. But, given the time, one can find long wanted items. I came to

Booth's with more than 1,000 titles already in my collection of books by **Julian Symons**. I had just finished writing a Symons bibliography (to be published in 1995 by **Oak Knoll**) but there were twenty titles that are still missing from the collection. Two hours at Booth's resulted in four finds. Normally a success rate of 20% wouldn't seem that great, but I had been looking for these particu-

SHOP FACTS:

Richard Booth's Bookshop, 44 Lion Street, Hay-On-Wye, Hereford, HR3 5AA, Phone (0497) 820322, Fax (0497) 821314. Open every day 9:00 - 5:30.

Hay Cinema Bookshop, The Old Cinema, Castle Street, Hay-On-Wye, via Hereford HR3 5DF, Telephone (0497) 820071, Fax (0497) 821004. Open every day 9:00 - 7:00. Catalogues in all subjects issued regularly.

lar books for more than ten years.

The various Booth shops will give the book hunter finds in almost any subject area, but most surprising is that a goodly percentage of the books in stock are of U.S. origin. For a number of years Richard Booth made a practice of acquiring truck loads of books from various American sources and the stock still shows that activity.

Less than two blocks away sits my second favorite Hay-On-Wye bookshop, with only 200,000 titles in stock, the **Hay Cinema Bookshop**. Not to be outdone by Booth's looming presence from his Castle on the Hill, this shop proclaims itself "the World's most A-MAZE-ING Bookshop." And it certainly is one of the few bookshops to be housed in a former movie theater.

A-MAZE-ING it may be, for again the organization is only slightly more structured than that found at Booth's. Once, when I was an exchange librarian at the Oxford City Library, I asked a staff member to help me "alphabetize" some files. She looked at me and responded: "What's that?" Clearly the word still is not put to use in bookshops in the west of England. Fiction is arranged in no order after the capital letter — thus fifteen shelves of "S's" are inter-

mingled, with Symons being here, there and everywhere. Slow going, this!

I made a good haul and the carrying bag I was given when I finally finished my hour of looking at the Cinema Bookshop carries the words — "Magical Moments in Mid Wales" and that is exactly what can be found here in this town of bookshops. ☘

Rumors from page 5

excited about our future together. Faxon now has the financial strength to resume normal business operations. **Dawson Holdings PLC** has retired all of Faxon's 1994 obligations to publishers, provided a return to normal business terms with publishers for 95 subscriptions, established a working capital line of credit for the 1995 subscription year, and guaranteed that the office, operations (and people) will remain in Westwood. I think I speak for all Faxon employees in saying we happily anticipate continuing and strengthening our business relationships with the library community as part of the Dawson organization."

More as we go to press. We have learned that **Reed Elsevier** has bought **Mead Corp.**'s **Lexis/Nexis** for \$1.5 billion (see **WSJ**, 10/5/94, p. A3) outbidding companies like **Times-Mirror** and the **Thomson Corporation**. This certainly shows the power of **Reed/**

Elsevier and makes us all the more pleased that we were able to visit with **Jan Willem Dijkstra** of **Elsevier Science Publishing** recently. See this issue, page 40.

The awesome **Marian Reijnen** of **Martinus Nijhoff International** recently gave birth to a 7 lb. 13 oz. baby boy. **Julian Joffrey** was born on the 17th of August at 3:35 a.m. Congratulations, Marian! Marian tells us she will be returning to work full time in December and will be attending the **ALA Midwinter** conference in 1995. Marian and her husband would like to express their gratitude for all the cards and messages!

Many of us have called **Martinus Nijhoff** recently and have been greeted by a new voice. The new voice is that of **Ineke Middeldorp**, who has been appointed to the position of **Sales Manager for Martinus Nijhoff, North America**. Her email address is 75027.500@compuserve.com. Ineke will be attending the **Charleston Conference** in November, and **ALA Midwinter** in February. She is looking forward to meeting us at

these upcoming conferences and so are we! Welcome, Ineke!

The incredibly energetic **Judy Luther** (once of **Faxon**) has accepted the position of Senior Manager, North American Sales with **ISI**. All North American academic and corporate sales staff will report directly to her. Judy will be moving to Philadelphia from Atlanta. She asks us all to send grits! Judy has not abandoned **ATG** in all this movement! See innovations, which she edits with **Norm Desmarais**, this issue, page 70.

ISI has also announced the appointment of **Keith R. MacGregor** to the position of Vice President, New Product and Editorial Development. Keith will not only manage the team that creates new products and enhances existing products, but he is also responsible for the groups managing the editorial integrity and quality of all of **ISI's** products and services.

More from **ISI**. Two new CD-ROM products have been released — the **Index to**

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Scientific & Technical Proceedings® and the **Index to Social Sciences & Humanities Proceedings®**. These multidisciplinary products provide electronic access to complete bibliographic data from the world's most important science, social science, and arts and humanities conference literature. For more information contact ISI directly or through the Internet at isi@isinet.com.

Inforonics now offers cross-publisher searching as part of their **Internet Catalog services**. Internet users can search by keyword through a large number of titles and find a full description of every product listed. Search options allow users to find products by keyword in the title or in the descriptive text. Less than a year old, **Inforonics' Internet Catalog Service** now lists books, journals, electronic media, and software from more than twenty publishers, large and small. For more information, gopher **Inforonics** at <gopher.infor.com> or contact the Marketing Department at 508-486-8976 or via email at sales@infor.com. Remember that **Judy Luther** covered **Inforonics Internet Catalog** in an earlier *Innovations* column. See *ATG*, February, 1994, page 22.

The **UKSG (United Kingdom Serials Group)** has just issued **Serial Publications: Guidelines for Good Practice in Publishing Printed Journals and Other Serial Publications**. ISBN: 0906148103. Says **Bob Campbell** (Blackwell Scientific Publications), "There must be a copy on every journal editor's desk."

The **AAP (Association of American Publishers, Inc.)** has filed the publishing industry's formal response to the Administration's "**Green Paper**" on intellectual property rights and the **National Information Infrastructure (NII)**. Praising the efforts of the **NII Task Force Working Group on Intellectual Property Rights** and its chairman Assistant Secretary of Commerce **Bruce Lehman**, the AAP welcomed the **Green Paper's** basic conclusion that without effective copyright protection for its content, the NII's potential will never be realized. Here are some key points in the AAP filing: • Licensing and permission arrangements across the NII should be a natural outgrowth of multiple innovative marketplace solutions rather than government-imposed strictures; • Public awareness of the importance of protecting intellectual property must be substantially increased; • The "reproduction right" continues to be the most useful and reliable component of the package of exclusive rights within the control of

the copyright holder; Most NII uses already involve this right; • AAP cautioned against relying solely on "distribution right" to encompass future "transmissions" and will continue to explore various applications of the "distribution concept"; • Unauthorized photocopying of complete college textbooks, newsletters, journals, and abstracts, abetted by the latest duplication technologies capable of turning out virtually perfect copies in large quantities, continues here and abroad; use of the NII as a conduit for unauthorized copies adds a new dimension to an already pervasive problem. • A modest change in the copyright law might afford greater protection against unrestrained proliferation of what are inappropriately termed "interlibrary loans." For a complete copy of the filings or further information, contact the AAP Washington office, 1718 Connecticut Avenue, N.W., Washington, DC 20009. Phone: 202-232-3335. Fax 202-745-0694.

Also from the AAP. On November 1, they will sponsor a full-day workshop, "**The Basics of Marketing: Professional/Scholarly Publications**," in Washington, DC. Cost: \$105 (AAP members), \$160 (non-members). Trouble is, it's too close to the **Charleston Conference**!

This from **Marsha Baum** (see page 13, this issue): "I just received the 9/29 issue of **BNA's Patent Trademark and Copyright Journal** which includes a report on the fair use conference held 9/21. Below are the highlights:

"Not surprisingly, the two sides of the fair use issue, the copyright owners and the users of copyrighted information, did not agree on fair use for digital information. According to the report on the conference in **BNA's Patent, Trademark & Copyright Journal**, librarians and educators at the conference favored fair use guidelines which are 'setting and format neutral' while copyright owners took the position that 'fair use privileges should not be expanded for electronic users of copyrighted information.' Both sides did seem to agree that new guidelines and copyright legislation should not be hurried. The Chair of the NII Working Group, **Bruce Lehman**, reported that a conference is planned where development of a fair use 'curriculum' for schools and libraries would be discussed." — abstracted from **BNA's Patent, Trademark & Copyright Journal**, v. 48, no. 1197, pp. 567-568 (9/29/94).

World Standards Day, cosponsored by **NISO (National Information Standards Organization)** is coming up — October 11, 1994, in Washington, DC, starting at 4:00 p.m. EDT. **World Standards Day** is an annual global event held in recognition of the

importance of standardization in the design, manufacture, and successful marketing of products worldwide. In the U.S., it is a collaborative effort of the private sector and the federal government. The 90-minute CEO roundtable discussion on "**Standards: The Path to Global Markets**," will be satellite-uplinked for live viewing at registered U.S. Chamber downlink sites throughout the U.S. For further information, contact **Patricia Harris**, 301-975-2814.

After 15 years of work by more than 6700 experts, **The Dictionary of Art** will be published by **Grove's Dictionaries, Inc.** in the Spring of 1996. **The Dictionary** covers art of all the world, not just that of the western world, and recognizes new approaches in scholarship by examining works of art within the social, cultural, historical, and economic context in which they were created. To receive a 32-page brochure describing the **Dictionary of Art** or a complete list of the authors, contact **Susan Keramedjian** at 212-647-0182 or Fax 212-647-0290. Email: dictart@pipeline.com. **Karen Agosta**, who will be at the **Charleston Conference**, also knows all about it.

The always active **John Vance**, former McGraw-Hill education and professional publishing Exec. VP and Xerox V.P. for Bowker and UMI, is now in Peterborough NH where he is a consultant to publishers on electronic publishing. **Research Books**, special library distributors, which he bought in 1983, built and automated, was sold to the wonderful **Brad Purcell** in 1992. After eight years of publishing consulting to **Philips Electronic Publishing**, he now focuses on small publisher opportunities in CD-ROM and interactive multimedia publishing and continues as a director of **Research Books**. If you want to reach him, call him at **Fraser-Vance Publishing**, 603-924-3030. Also, don't miss his letter to the editor, this issue, page 5.

The amazing **Mary Jo Godwin**, once editor of **Wilson Library Bulletin**, is recovering from a hurt leg. However, this did not keep her from ALA in Miami or traveling on her incredible schedule as acquisitions editor at **Oryx Press**. Though **Mary Jo** will not be coming to the **Charleston Conference** this year (too many other trips to take! why do they schedule meetings that conflict with the **Charleston Conference**?! The nerve!), she is sending someone in her stead. She also sent us a letter. See this issue, page 5.

Oryx Press is celebrating their twentieth birthday on February 1, 1995. Congratulations! See their **Publisher's Profile**, this issue, page 65.

And more on **Oryx**. Elizabeth Futas' classic **Collection Development Policies and Procedures**, 3rd edition (0897747976, \$35 NA, \$42 elsewhere) will be published in January, 1995.

Vicki Nicholson (James Bennett Library Services) squeezed in another report for our **International Dateline** for this issue (see page 18). She was going to mix some business (the Joint ALIA/NZLIA Conference) with some pleasure (skiing).

Julia Gelfand (UC, Irvine) writes that she is receiving lots of announcements of the **1994 Charleston Conference**. This, and the fact that a lot of her friends are attending, makes her sad that she is not able to come this year. Among other of the myriad things that Julia is always doing, she tells us that wedding plans are well underway. Best wishes, Julia!

Just out from **Haworth Press** is Volume 1, Number 1, the charter issue, of **College & Undergraduate Libraries™**, under the editorship of **Alice Harrison Bahr**, Director of the Library at **Spring Hill College** in Mobile, Alabama. On the editorial board are people like **Joan M. Bechtel** (Dickinson College), **Evan Ira Farber** (Earlham College), **Thelma J. Hutchins** (Emory & Henry College) and **Lee Ketcham** (University of Montevallo), and these are only a few. An individual subscription is \$34, institutions and libraries subscriptions are \$48.

Word on the street is that the incredible **Gordon Graham**, editor of **LOGOS** as well as **As I Was Saying** (see reviews, this issue, page 21-22), will be at the 1994 Charleston Conference. Let's see ...

See this month's **Wired** for "The Second Phase of the Revolution Has Begun," by **Gary Well** (page 117-121). The article's about **Mosaic**, "the celebrated graphical 'browser' that allows users to travel through the world of electronic information using a point-and-click interface."

Thomson Shore puts out an excellent little newsletter called **Printer's Ink**. It's about printing and publishing. **Helmut Schwarzer** (YBP), who I understand I will FINALLY get to meet at the **1994 Charleston Conference**, just sent us the issue for Summer 1993 (v.9, issue 2), about book manufacturing by Mr. **Ned Thomson**. In these succinct four pages, Mr. Thomson "covers every single topic that [he] can think of that pertains to book manufacturing." Thomson Shore, Inc. is at 7300 W. Joy Rd., PO Box 305, Dexter, MI 48130-0305. Phone: 313-426-3939. Fax: 313-426-6219.

See **The Wall Street Journal** (9/12/94,

p.B1) if you want to read about **Axel Ganz**, president of **Gruner + Jahr** which is 75% owned by **Bertelsmann AG**. In July, **Gruner + Jahr** bought a group of U.S. magazines (including **McCall's** and **Family Circle**) from **New York Times Co.** for \$325 million.

And more from **The WSJ**. Advertising on the net is the subject of "Purists Beware: Ads Have Invaded On-Line Services," by **Jarad Sanders**, page B1, 8/23/94.

Evy Newlin was supposed to be in Germany and Switzerland, and even Wiesbaden this fall. But instead about mid September she underwent very serious cranial surgery twice. Now **Lyman** says she's in great shape, even giving him orders! Evy hopes to take her vacation during the cold months, maybe South American or Mexico, some warm climate!

We misspoke. **Mary McLaren** and **Barbara Hale** do not have a **Doc Aquis** for this issue, but they sent in some **Rumors** for inclusion here. We thank them very much and look forward to the next **Doc Aquis** in February? Ask Mary when you see her at the **Charleston Conference**!

An outstanding new academic book is this year's winner of the **Noma Award for Publishing in Africa**. **Paul Tiyaambe Zeleza's A Modern Economic History of Africa. Volume 1: The Nineteenth Century**, published in 1993 by the Dakar-based Council for the Development of Social Science Research in Africa (CODESRIA) has won the 1994 Noma Award. Over 140 titles, from 55 African publishers, in 17 countries were submitted for this year's competition. For more information including a list of other award-winners, contact **Hans M. Zell** or **Mary Jay**, **The African Book Publishing Record**, PO Box 56, Oxford OX1 2SJ England.

Heard from **Azalee Sain** (NC Community Colleges) who says she WILL be at the **1994 Charleston Conference**. Look for her there (or is it here?)!

John Ryland (Oglethorpe University) has quit smoking. He says we might not be able to recognize him, but I'll bet we can. Look for him at the **1994 Charleston Conference**.

ADONIS (Cambridge, MA) has issued a joint statement with **The Endocrine Society** and the **New York Academy of Sciences** announcing an agreement to include the serial publications of the two Societies in the **ADONIS** system. The titles to be added are — **Annals of the NYAS**, **Journal of Clinical Endocrinology & Metabolism**,

Endocrinology, **Molecular Endocrinology**, and **Endocrine Reviews**. All titles are being back-scanned to the beginning of the 1994 volume year and will appear on an **ADONIS** update disc within a month. **ADONIS** is a company owned and operated by a group of STM publishers to provide an image bank of more than 600 journal titles to be used for article reproduction and delivery on CD-ROM. US regional manager of **ADONIS** is **Paul Ashton**, who has been frequently seen at the **Charleston Conferences**!

We would really like to know if you like our **Meeting Reports** (And They Were There). They take up a lot of space and we want to make sure that you find them useful. How about telling us? Our thinking is that librarianship is changing so much that we need to know what the other hand (or worker) is doing. Anyway, like we said, let us hear what you think! And don't put it off. There's no time like the present!

I think **George Bush** made it famous or was it **Dan Quayle**? I don't think it's in the OED yet. It's the term "misspoke." I love it! Instead of saying you were mistaken or wrong, in today's politically correct word, we "mispeak." Read Eleanor Cook's column on "mistruths." I guess that's an old word. See this issue, page 58.

Look!!! **Against the Grain** is indexed by **LISA** as well as by **UnCover**. We are also indexed by **InfoSources Publishing** and **BUBL**, the British University Table of contents service. Still, we are trying to get indexed by **Library Literature**. We would greatly appreciate it if you would take the time to write the H.W. Wilson Company and tell them that **ATG** would be a wonderful library publication to index. How about it?

Kenneth Crews tells us via the **cni-copyright@cni.org Listserv** about some interesting publications by our latest Chief Justice. Breyer, Stephen, "The Uneasy Case for Copyright: A Study of Copyright in Books, Photocopies, and Computer Programs," **Harvard Law Review** 84 (December 1970): 281-351. Tyerman, Barry W., "The Economic Rationale for Copyright Protection for Published Books: A Reply to Professor Breyer," **UCLA Law Review** 18 (June 1971): 1100-1125. Breyer, Stephen, "Copyright: A Rejoinder," **UCLA Law Review** 20 (October 1972): 75-83. Enjoy!

More from the **cni-copyright Listserv** — On September 20, 1994, the **National Writers Union (NWU)** issued a call for writers' rights in the emerging field of online book publishing. "The distribution of book-length works via networks such as the **Internet** is

an exciting development for writers," said NWU President **Jonathan Tasini**, "but we want to be sure that authors are treated fairly in this new medium." The NWU has released a position paper, "Recommended Principles for Contracts Covering Online Book Publishing," which complements a similar document on CD-ROM and other disc-based electronic books issued by the NWU last April. To request the full text of the recommended principles (about 20K) contact **Philip Matterat** at slope@panix.com.

The **Northeast Document Conservation Center (NEDCC)** has announced the publication of the second edition of **Preservation of Library and Archival Materials: A Manual**, edited by **Sherelyn Ogden**. To obtain a copy, send a check for \$40 to NEDCC, 100 Brickstone Square, Andover, MA 01810 or call 508-470-1010.

OCLC announced that **Yankee Book Peddler (YBP)** is the first vendor to sign on to their new **PromptCat Service!** PromptCat is the new OCLC service designed to automatically set a library's holding symbol and provide cataloging data for titles that a book vendor sends to the library as part of an approval plan or firm order. OCLC will introduce this service in spring, 1995. According to OCLC, Yankee is the first of many vendors who will be offering the service. **PromptCat** is the first step in what will become the second generation of cataloging services for OCLC's member libraries. **Martin Dillon (OCLC)** will be speaking at the **Charleston Conference on PromptCat** (Thursday, Lively Lunch)!

The **Chicago Library System (CLS)**, a consortium of 433 academic, public, school, and special libraries, is making OCLC's **FirstSearch** Catalog available to its members as a pilot project. The project provides access to FirstSearch databases, as well as a link to Illinois holdings, OCLC's **Prism** Interlibrary Loan service, document suppliers, and online full text, in two phases.

Also from **OCLC** is news that the latest release of **SiteSearch** software allows a library user to go directly from an article citation on the workstation screen to the journal on the library shelf. The Copy feature, added with Release 1.2, provides a link from the article citation to a locally mounted database. Library users can ask for Copy information from within databases mounted locally on campus as well as from within the

44 databases available through the **FirstSearch** service.

And more about the **Chicago Library System**: It recently contracted with **Ameritech Library Services** for membership in a full-service **Dynix Automation Center**. This will provide member libraries the opportunity to automate without investing in on-site system hardware or administration.

From Utah we hear that the **Utah State Library Division** has contracted with **Vista** for electronic database services. The **Utah Public Library Network Initiative** approved funding to open Internet service for 20 Utah public libraries in 1994 and plans to expand to approximately 70. The **Internet** connection will allow access to Vista's database services, as well as electronic mail, Telnet, Mosaic, Gopher, and FTP.

Also from **Dynix** comes the announcement that **Jim Wilson**, one of the original four founders of Dynix, has been appointed **Western Regional Sales Manager** for the academic division of **Ameritech Library Services**.

Of interest to **SIRSI** users is the news that **SIRSI** is releasing a graphical user interface (**GUI**) for use in a Windows environment. Like its character client, the **GUI** client is available for all staff and public functions. And also like the character client, it allows all user interaction to be handled within the PC which reduces the load on the host computer. Single unit and site licenses are available.

More from **SIRSI**: **SIRSI's** next major release, **Version 7.0**, contains the following changes — Call number browsing has been added; search results can be printed on a slave printer; the user records have been enhanced; new buttons to the public access screens have been added; access control has been reorganized and enhanced; an **Information Gateway** is being introduced; and administrative utilities have been improved.

Data Trek and **UMI** have signed an agreement whereby **UMI** will make **ABI/INFORM** available to **Data Trek, Inc.** software users, and accessible via **GoPAC** (Graphical Online Public Access Catalog) software starting later this Winter.

Data Trek tells us its new release of **Manager Series, Version 7.0**, contains over

200 enhancements! These enhancements are provided for the Cataloging, Circulation, Serials, Acquisitions, Databridge and Report Generator modules.

And did you know that **Chemical Abstracts Service (CAS)** has recorded the 13 millionth chemical substance in its computer-based **Chemical Registry System**? The **CAS Registry** contains information on essentially all chemical substances reported in the scientific literature since 1957. (13,000,000 is quite a few!)

This summer **Katina** and her husband visited Amsterdam and Weisbaden to talk to some of the great people on their home turf. Our Eurail pass made it easy enough to find the connection to Dordrecht, the location of **Kluwer Academic Publishers**. Kluwer is a group of three publishing houses operating in Dordrecht, Boston, and London (**Graham & Trotman**). It is a sector of the **Wolters Kluwer** publishing concern. **Dieke van Wijnen** is so international that she has gone to high school in Texas, lives in The Hague, and visits China in her spare time. The Kluwer facilities stretch across several buildings. Besides seeing the Kluwer gopher and meeting with the soft-spoken, **Ellen den Boef**, the Market Manager to Libraries, we had a fascinating talk with **Robert Barendregt**, Manager of the Distribution Center. **Herman Pabbruwe** was on vacation, so we didn't get to badger him, but there's always next time . . . And **Dieke** is our new **International Dateline** editor for **ATG** beginning in 1995!

Peter Nijsten of **Swets** drove us the 45-minute distance to **Lisse**, a town famous for tulip horticulture which you can't get to by train. He showed us the polder (the diked fields) and **Swets'** exceedingly modern facilities set in a farmyard amidst cows and sheep. Besides his work on learning Dutch four hours every day, **Albert Prior**, the newest managing director of **Swets**, talked to us briefly about the **Faxon** buyout and how **Swets** is working to make the transition smooth. **Judy Nederstigt-Weyers** is one of them.

In Germany, we did an extensive interview with **Knut Dorn**, which will be printed in an upcoming issue of **ATG** (February?). I am sure that you will like it, so, our last word to you is — **renew your subscription!** ☛