

# Successful Fleet Strategies



# Eight Reasons for High Fuel Prices

- Strait of Hormuz
- Iran
- Refiners Likely to Raise Prices
- Other Geopolitical Risks
- European Union Recession
- U.S. Economic Recovery
- Summer
- Supply Risk
- 9<sup>th</sup> Reason – Most Will Pay



# Results

- Savings
- Opportunity (Additional Investments)
  - Preventative Maintenance Work – Roadway
  - Additional Alternative Fuel Technology
- Sustainable Program
  - Training
  - Preventative Maintenance
- Improving Culture and Better Understanding



**MotorWeek**  
Television's Original Automotive Magazine

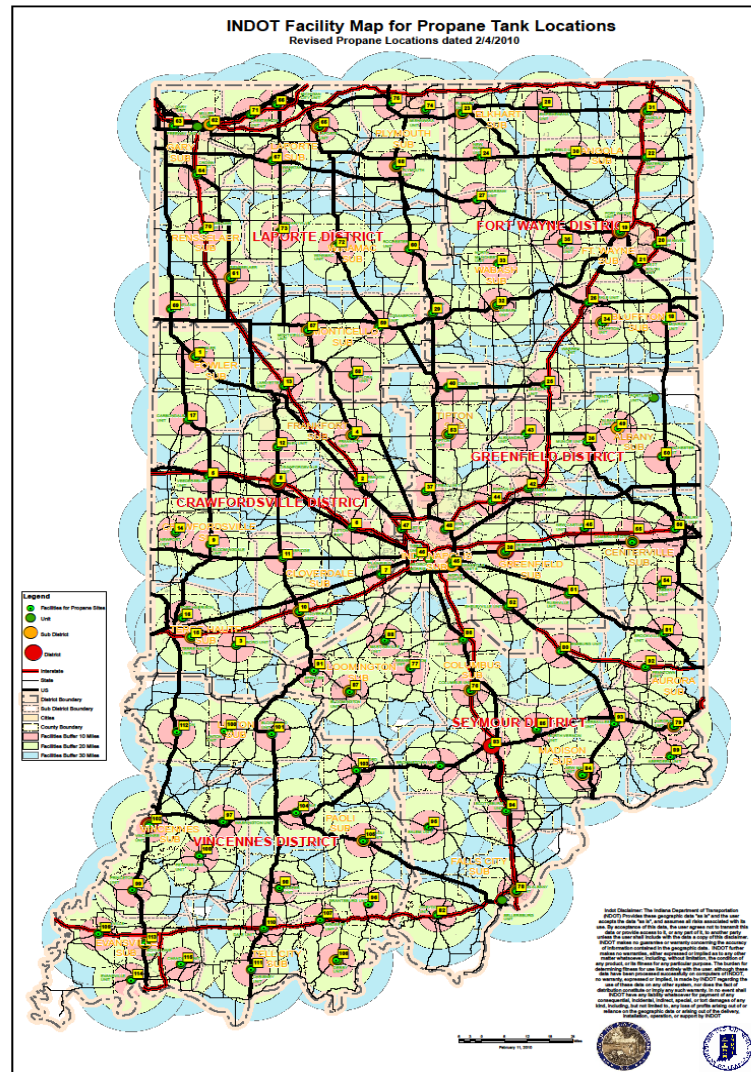


# Program Overview

- 115 Autogas Fueling Sites
  - 1 Year Contract
  - Tank Monitoring
- 583 Bi-Fuel Autogas Light Duty Vehicles
- 2 Blended (Diesel/Autogas) Pilots
- 19 Dedicated CNG Dump Trucks
- Coming Soon - 40 Dedicated Autogas Medium Duty

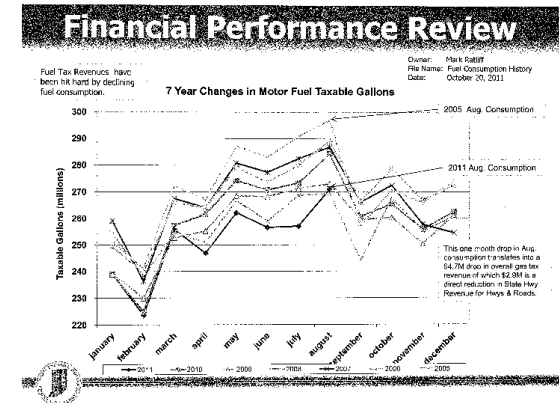


# Autogas Refueling Infrastructure



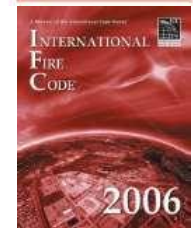
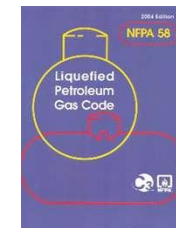
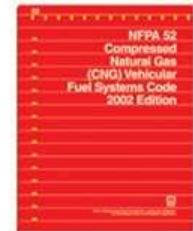
# Lessons Learned

- Educate/Awareness
  - Fiscal/Operational Transparency
  - Employees Roles
  - Operation
  - Safety



# Lessons Learned Cont.

- Research
  - Funding
  - Requirements
  - Products/Services
  - Pricing
  - Consider ALL Costs; Detailed Analysis



# Questions?

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