Against the Grain

Table of Contents

V. 17 #3 June 2005 © Katina Strauch

Issues, News, & Goings On

Rumors ........................................1
Letters to the Editor .....................................6
From Your Editor .....................................6
Deadlines ........................................6

Features

Peanut Butter and Jelly: Acquisitions and Collection Development Must Work Together 
Guest Editor, Stefanie DuBose (East Carolina University)

Introduction — Balancing Act: ........1
The Nexus of Acquisitions and Collection Development by Stefanie DuBose — Acquisitions and Collection Development. When there’s not enough training or communication, the temptation arises for each group to retreat to bunkers in an “us vs. them” relationship.

A Portrait of the Intern ..................18
As a...mmmm...Youngish Man; or, My Semester in Acquisitions and Collection Development by Ben Beuther — As a recent graduate of the School of Information Resources and Library Science, University of Arizona, Ben has much to report.

Making the Invisible Visible: ..........38
What Collection Development Needs to Know about Acquisitions by Linda K. Lewis and Nancy Pistorius — Collection development needs to learn more about acquisitions, and acquisitions needs to share information about its procedures.

Training New Acquisitions and Collection Development Librarians: ........38
Some Technical and Philosophical Guideposts by Antje Mays — Acquisitions and collection development are the hub where education, curriculum analysis, needs assessment, business, and technology come together, bringing the business and intellectual worlds.

Positioning Acquisitions in the Library Organization: ........42
Issues, Questions, Decisions by Aline Soules — Technology has created and will continue to create change in all areas of the library and especially in acquisitions.

Op Ed — Opinions and Editorials ....72
Adding Value to Bulk Licensing by Rollo Turner — Over the last few years many publishers have exhibited a strong preference for selling their bulk licences directly to the library.

Back Talk ....................................94
It’s the Web, Stupid by Tony Ferguson — Today’s student is just a few keystrokes away from millions of pages of information freely available on the Web.

Exploring Collection Development ........32
For Library Technical Assistants by JoAnn Hradnik — For 38 years, the College of DuPage in Glen Ellyn, IL has trained a large number of library technical assistants through their Library Technology Program.

Budgeting for Acquisitions and Collection Development
Guest Editor, Robert L. Houbeck, Jr. (University of Michigan-Flint)

Consistent, Memorable, In Sync: ........48
Making the Budget case to Busy Administrators by Robert L. Houbeck, Jr. — How to be heard without raising one’s voice, or stamping feet or stomping shoe-on-shoe: that’s the challenge every library director confronts during the campus budget cycle.

The Conspicuous: .........................54
Time for a Comeback? by Paul Streby — Comparing collections is indispensable, but without some basic numerical guidelines, you risk making subjective judgments based on cherry-picked data or methods of interpretation.

Collection Assessment at Eastern Michigan University …...coming in Sept.
by Rachel Cheng and Mary Meenik — Regular sharing of usage information with our constituencies will ultimately make it much easier for the library to select resources that most benefit the teaching, learning, and research needs of the university.

ATG Interviews

Norman Desmarais .........................66
Author, Battleground of Freedom: A Historical Guide to the Battlefield of the War of American Independence by Donna Capelle Cook

Copyright Clearance Center & Innovative Interfaces, Inc. ................70
by Rosemary L. Meszaros

<http://www.against-the-grain.com>
CHARLESTON CONFERENCE ISSUE
ATG PROFILES ENCOURAGED
Edited by Allison Mays

Paul Stelby, University of Michigan-Flint .............................................. 56
Tim Daniels, Georgia State University Library .................................... 86
William Walsh, Georgia State University Library ............................... 88

REVIEWs

From the Reference Desk ................................................................. 74
Reviews of Reference Titles by Tom Gilson — Routledge’s Encyclopedia of the Harlem Renaissance and Sage’s Encyclopedia of Law Enforcement are just two of the titles Tom reviews this month.

LEGAL ISSUES

Edited by Bryan Carson, Bruce Strauch, and Jack Montgomery

Cases of Note .............................................................................. 80
Copyright in Derivative Works by Bruce Strauch — Karaoke Bandits and the Nightmare World of Sing-along; and Copyright: Licensing by Co-Owners.
Questions and Answers .............................................................. 81
Copyright Column by Laura Gasaway — Questions and Answers galore! Can a music teacher adapt and simplify a piece so that a student can perform it in the classroom?

PUBLISHING

America Life in the 19th Century: ... 77
Unabridged Travel Accounts by Audubon, Olmsted, and Twain by Gene Waddell
Biz of Acq ..................................................................................... 85
Issues in Scholarly Communication: Creating Your Own Blog by William Walsh and Tim Daniels — A locally-created blog can be targeted to a specific readership and can provide current and relevant information to a library’s community.

BOOKSELLING

Group Therapy ................................................................. 78 by Beth Bernhardt — Is Open Access Training for Faculty A Good Thing?
I User ......................................................................................... 90
Au Contraire, Robert! by Rick Lugg and Ruth Fischer — In the April issue of ATG (p.40), Robert Behra lobbed his “heated response” onto the fire Rick and Ruth set in the December/January column entitled “Just Say No: Eliminating Low-Value Tasks.” Here is their reprise.

TECHNOLOGY AND STANDARDS

Electronic Resource Management Systems Part II: ...................... 59
Offerings from Serial Vendors and Serial Data Vendors by Ellen Duranceau — In the Sept. 2004 issue, Ellen reported on the ERM offerings of the major ILS vendors, and promised to follow with a second article covering the ERM tools offered by other kinds of companies, primarily serials vendors or serial data vendors. Here is Part II.

Adventures in Librarianship ................................................ 58
Vandalism by Ned Kraft — ATG investigative reporters have it from an anonymous source that Central was discovered to have instigated several library pranks.

Books Are Us ............................................................... 88 by Anne Robichaux — Have you read The Librarian by Larry Beinhart? Says the back cover: “How did nebulous university librarian David Goldberg end up hunted by Homeland Security and on Virginia’s ten most wanted list for bestiality?”

And They Were There ... coming in Sept.
Watch for the final reports from the 2004 Charleston Conference coming in Sept.

VENDING

Issues in Vendor/Library Relations ...... 91
Google by Bob Nardini — Some history about the origins of the search engine Google. Bob says that the truly remarkable thing is that when capitalists finally took note of libraries, what they noticed wasn’t their hi-tech apparatus, but their books, printed books.

Bet You Missed It ....................................................... 16
by Pamela Rose — What does Wikipedia and Netscape have in common? Read about it in this issue.

UNCONVENTIONAL ...

ATG is published six times a year, in February, April, June, September, November, and December/January. A six issue subscription is available for only $40 U.S. ($50 Canada, $70 foreign), making it an uncommonly good buy for all that it covers. Make checks payable to Against the Grain, LLC and mail to:

Katina Strauch
209 Richardson Avenue
MSC 98, The Citadel
Charleston, SC 29409

<http://www.against-the-grain.com>