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Acquisitiong Archaeology-Was the CD-ROM DOA?

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that led me to Berkeley’s Library School where I earned by Master of Library Science. I left Berkeley in the fall of 1976 for Baruch State University where I was head of acquisitions and full of ambition and high thoughts about presenting and publishing. I wrote a couple of pieces for The Idaho Librarian, but I wanted to be part of the larger stage occupied by prominent names in the profession, many or most of them active in and known to me through the Resources & Technical Services Division (RTSD) of ALA.

Approval plans were still all the rage and Peter Spyers-Duran, then at California State University Long Beach, had issued a call for papers for the Fourth International Conference on Approval Plans and Collections [sic] Development: Shaping Library Collections for the 1980s to be held at the Pfister Hotel in Milwaukee, Wisconsin, October 29-31, 1979. Registration was $59 for ACRL members, $89 for non-ACRL members.

The big name speakers were invited, of course, and included William Axford (University of Oregon), Glyn T. Evans (SUNY), William McGrath (University of Lowell), Paul Mosher (Stanford University), Robert Voser (UCLA), Kathleen McCullough and Edwin Posey (Purdue University), Dora Blarz (University of New Mexico), and Richard Chapin (Michigan State University).

Judging the contributed papers, my belated thanks to one and all, were Norman Dudley (UCLA), Hendrik Edelman ( Rutgers University), Thomas Mann (California State University Long Beach), and Joseph Nitecki (University of Wisconsin Oshkosh).

My paper, titled “An Approval Plan: How It Failed, How It Could Succeed,” was among those chosen for the conference. I am certain that Noreen Aldredge, Dimity Burker, and John Kaiser also presented.

The following booksellers supported the conference (there was a swell bash at the Milwaukee Natural History Museum among other informal gatherings during the conference):

- Ambassador Book Service, Inc.
- The Baker and Taylor Company
- Ballen Booksellers International, Inc.
- B.H. Blackwell, Ltd.
- Blackwell North American, Inc.
- Casalin Libri
- Coutts Library Services, Inc.
- Martinus Nijhoff Booksellers
- Midwest Library Service
- Otto Hararasowitcz

Amazingly, most of these booksellers are still in business. There were many others, though, operating then who are no longer with us and those that are are not as flush as they were then and have changed their operations and, for some (all?), their business models in order to survive.

Why all these names? Well, how many of those librarians who participated do you remember? How many have retired or died? When I retire in June, will I be the last of the Mohicans? I resurrect these names to pay tribute to them and have their names in print one more time at least.

This era of large monograph budgets was actually entering a decline, although we didn’t know it at the time. The average book price, just a couple of years earlier, was higher than the average periodical price. Check The Bowker Annual for the early 1970s if you don’t believe me. You could look it up. It is true. But periodicals were beginning their steep and relentless climb and with it, a gradual decline in monographs purchased and a drop in the scope of many approval plans, plans that, I suspect, became more like gathering plans with ever narrower profiles. But is anyone interested? I wrote the first ARL SPEC Kit (under the guidance of Maxine Sitts) on Approval Plans in ARL Libraries in 1981, and it was revised at least once and maybe twice, but a third time? Why bother? Those days are gone and will never return.

Those really were the good old days, especially if one was an acquisitions librarian as I was. I have always loved buying books and always will but once I retire, I will no longer be able to order on such a large scale as I did then. I don’t actually order on that scale now, but I can still spend a lot of money on books for the library if I’ve a mind to.

Scale is relative. I will have access to three better-than-average second-hand and antiquarian book stores when I retire. There is Smith Family Books in Eugene, Oregon (just down the street from the University of Oregon) for good reading copies in every field imaginable. And still within walking distance of the university is J. Michael’s Books, a fine antiquarian shop that also peddles a few new books (as does Smith Family). There are other walk-in second-hand shops in Oregon, and I will have the leisure to find them and visit them as I explore parts of the state that I have neglected during the three other times I have lived in that glorious land between California and Washington. Come in the summer and leave your umbrella at home.

A hundred miles northeast in Portland, I can roam and browse the multi-level Powell’s that sits on the edge of the Pearl District. I have been lost there and have never found an empty table where I might sit with a cup of coffee and thumb through my purchases. I might have better luck on a sunny day.

Yes, I am closing the library door (I may not even get a library card once I am retired), but I am opening the collective book store door in new ways, the ways of a person of leisure (sans the wealth that often goes with that title). I will never read all of the books that I already own even if I didn’t add to their numbers, but I will buy more and more and more until that last chapter comes to an end. But in the meantime, I will invoke my mantra — “Why borrow a book when you can buy one?”
odd, given its incredible paradigmatic similarity to the spinning discs that came before it, that a future beyond the CD was so hard to prefigure.

Or was it?

In the first issue of ATG (dated March 1989), email, hypertext, and the Internet all featured in various discussions. CD-ROMs, significantly, are not. In a way, I believe that the CD was already superseded — at least in our collective imagination — before it rose to what short-lived prominence it was able to achieve. That said, imagination only counts for so much, and the CD would have to be reckoned with — and in a short time, that reckoning would come.

In November of 1989 — just a few months after it had been completely ignored — the CD was the center of attention. But not necessarily the attention a new information technology would be expected to receive in libraries. In the middle of the issue, Meta Nissley’s article “CD-ROMs and Acquisitions Issues” headlines the emerging discussion of (and dissatisfaction with) CDs.² Featured prominently in a box in the middle of page 21 is a laundry list of concerns, already quite long:

**Current CD-ROM Concerns**

- Ownership of the data (lease vs. purchase)
- Archival copies of superseded material
- Preservation of optical discs
- Back-up copies of software
- Software compatibility for archival versions
- Downloading
- Networking
- Monitoring use
- Costs of production
- Shortage of real value-added products
- Compatibility of hardware and software
- Duplication of information available in other formats
- Complex and nonstandard licensing agreements
- Documentation, training aids, and support services³

Martin Warzala, too, addresses some concerns about CD-ROMs, especially related to user agreements.⁴ These user agreements, he states, are becoming “even more complex, mostly due to the proliferation of CD-ROM and other machine-readable information products available to libraries.”⁵ In this same issue, licensing is also addressed by Ron Rietdyk, who poses one of the Questions of Our Time: “Subscriptions and License Agreements (SLAs): ‘Why Are They Here and How Can We Simplify Them?’”⁶ CD-ROMs emerge — or burst, rather — on the scene laden with complexity and inflicting a great deal of frustration on everyone who had to deal with them.

On the sideline, we also see the CD-ROM appear as a tool for librarians. In their work, librarians use CDs for the same reason the library users do: they store a lot of information, relatively speaking. Midwest Library Service advertises CD-ROMs as part of their MATSS software system, which features “order creation via downloaded MARC records from major bibliographic utilities and CD-ROM databases.”⁷ (Note that the CD is already secondary to the bibliographic utility.)

The suddenness — not to mention fraught-ness — with which CDs arrive is somewhat shocking. The developing discourse clearly shows that the CD is not necessarily a solution to a problem but often a problem in and of itself. More promising Internet technologies (email, hypertext, networked bibliographic utilities) that will eventually be brought together through the World Wide Web already show far more promise, a promise that seems to predate the rise of CD. The latter, in turn, seems to be a conundrum, a frustration, and an expense that inspires resistance and begins its own obsolescence at the moment of its ascendancy. The great potential manifested by the CD-ROM — a “vast” (for the time) amount of storage in a compact space — is overshadowed from the outset by a host of other critical issues (technological, intellectual, financial). Unlike the Web, which would burst upon the scene a short time later in the guise of a technological panacea, the CD-ROM seems only to have burst.

Depending on the metaphorical approach you want to use, the CD-ROM was either a wildfire suddenly raging through libraries or something more subtle, insinuating itself into budgets, workflows, and (finally) our collections. So what is the lesson of the CD-ROM? Going forward, my hypothesis is that the great expense in time, money, and intellect devoted to CD-ROMs distracted (perhaps detracted) from an already developing and far more promising technology — the Internet. The very short but well-defined arc traced by the sudden rise and abrupt fall of the CD almost certainly has something to teach us.

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**Endnotes**

1. CDs for music and CD-ROMs for data are, technically, not quite the same. According to Encyclopedia Britannica, the standard CD was invented in 1982 and adapted for use in the computer industry as the CD-ROM sometime in the mid-80s. Wikipedia indicates, or rather implies, that 1985 was the year of the CD-ROM’s official development. For my purposes in this column, however, I will be conflating the two for illustrative purposes.


