Against the Grain

TABLE OF CONTENTS
v11 #2 April 1999 © Katina Strauch

ISSUES, NEWS, & GOINGS ON

Rumors ........................................ 1

Deadlines ...................................... 6

From Your Editor ......................... 6

Letters to the Editor ..................... 6

FEATURES

Practical Examples from the Field
The Acquisitions Workstation — Collection Development Style .......... 1
by Linda A. Brown — Collection development librarians can customize their workstations by building a Web page to cover three aspects of collection development: 1) public service and outreach efforts to our constituencies; 2) links to tools to enable selectors to use the Web and work more efficiently; 3) selection of Web resources.

Scatter and Save! An evaluation of the adoption of centralised classification and outsourcing .................................................. 18
by Eileen Hiller — At the University of Huddersfield (UK), technical services staff needed time to address issues such as managing electronic formats and the growing student population. How are they managing their predicament?

Training the New Selector ............ 22
by Thomas Izbicki — There is a need to anticipate vacancies and prepare for interim arrangements, to be followed by the orientation of a new colleague to a particular library environment.

Profiles Encouraged

Robert C. Richards, Jr. ............ 32
Technical Services Librarian, University of Colorado Law Library

Mary Pelzer Hudson .................. 56
Head of Technical Services, Case Western Reserve University Law Library

ATG Interviews

Gary Wilson .......................... 33
Director, ESCN Database Reports

Ursula Springer ..................... 35
President — Springer Publishing Company

Reviews

From the Reference Desk .......... 36
— by Tom Gilson

TestDriving CD-ROMs ............. 40

Call for Contributors

ATG Millennium Issue

You have less than ONE year! Is there something you want to study? Who were the important people of the twentieth century? What were the important events? What were the issues and developments that shaped our world? What else? Against the Grain seeks your help, contribution, and input. The phone lines are open. http://www.against-the-grain.com — 843-723-3536 — strauchk@cofc.edu

<http://www.against-the-grain.com>

Editors:
Katina Strauch (College of Charleston)
Rosann Bazantij (Florida State University)
Barbara Dean (Arlington County Public Library)
Joyce Ogbum (Old Dominion University)
Celia Scher Wagner (Academic Book Center)

Research Editors:
Barry Lee (Research & Reference Services)
Judy Luther (Ardmore, PA)

Assistant to the Editor:
Anne Jenkins (InfoTech)
Ilene Strauch and Toni Nix

Contributing Editors:
Richard Abel (Consultant)
Dora Biblarz (Arizona State University)
Nat Bodian (Publisher's Marketing Consultant)
Saverio Bordeiana (Univ. of New Mexico)
Liztion Chapman (Oxford University)
Ron Chapman (Winthrop University)
Eleanor Cook (Appalachian State University)
Linda Defede (U. of Illinois College of Law)
Nancy Dennis (U. of New Mexico)
Barry Fast (Academic Book Center)
Eamon Fennelly (The Copyright Group)
Anthony Ferguson (Columbia University)
Julie Garnett (U. of Akron)
Julia Gelfand (University of California, Irvine)
Chuck Hamaker (Louisiana State University)
William R. Hamit (Schiff, Hardin & Waite)
Draeger (Alfred Draeger, Inc.)
Tony Leiser (Dawson)
Tom Leonhardt (Oregon Institute of Technology)
Fred Lyndon (Brown University)
Kathleen Miraglia (Catholic University)
Jack Montgomery (Western Kentucky University)
Matt Nunnan (Blackwell's)
Sandy Pault (SCP Associates)
Elise Pritchard (Morehead State University)
Pamela M. Rose (SUNY Buffalo)
Joanne Schmidt (Emerson College)
Karen Schmidt (U. of Illinois-Champaign Urbana)
Jerry Seay (College of Charleston)
Mark Sexton (Mark Sexton Associates)
Albert Simmonds (SCP Associates)
Proofreader: Jill Conway (Charleston, SC)

Graphics:
Bowers & Carver, Old English Cuts & Illustrations
Grafion, More Silhouettes
Elmone, Graphic Trade Symbols By German Designers
Grafion, Ready-To-Use Old-Fashioned Illustrations
Crawhall, Pictorial Archive of Quaint Woodcuts in The Chap Book Style

Production:
Just Write Printing & Graphics 843-871-7754
Summerville, SC 29183

Ads Manager:
Edna Laughray (ads@laughray@aol.com)
phone: 734-429-1029, fax: 734-429-1711

Send ads to:
Edna Laughray, 291 Tower Drive, Saline, MI 48176

Publisher:
A. Bruce Strauch

Publisher Relations:
Lyman Newlin (Book Trade Counsellor)

Send correspondence, press releases, etc., to:
Katina Strauch, Editor, Against the Grain, LLC, 209 Richardson Ave., MSC 98, The Citadel, Charleston, SC 29409

phone or fax: 843-723-3536
Internet: strauchk@cofc.edu

Against the Grain is indexed in Library Literature, LISA, UnCover, BUBL, and The Informed Librarian.

“Money and time are not our enemies.” — Wilfrid Hodges, University of California, Irvine.

Against the Grain is copyright ©1999

by Katina Strauch
ACRL, SLA, MLA ISSUE
LEGAL ISSUES
Edited by Anne F. Jennings (InfoFacto) and Jack Montgomery (Western Kentucky University)

Legally Speaking .......................... 44
This month Jack Montgomery talks about Hyperlaw versus Matthew Bender

Cases of Note .............................. 48
Paramount Pictures Corporation v. Carol Publishing Group, and Ty, Inc. v. West Highland

Publishing, Inc., and Highview Recording, LLC — This month the courts wade into Star Trek and Beanie Babies!

Copyright Questions and Answers ... 52
A regular column in which Laura Gasaway answers all kinds of nitty-gritty questions.

PUBLISHING
Book Pricing Update ...................... 54
Online Acquisitions Tools and Prices by William P. Kane — Electronic commerce’s effortlessness alone doesn’t necessarily make it a good thing.

Publisher Profile ......................... 56
Grove’s Dictionaries Inc. by Matt Nauman

Publisher Bestsellers .................... 58

BOOKSELLING AND VENDING
And They Were There ..................... 66
Reports of Meetings — Alternative Models of Scholarly Publishing in Higher Education — by Julia Gelfand

Bz of Acq .................................. 68
To License or Not to License — That Really Ought to Be the Question by Rick Anderson

INTERNATIONAL
International Dateline ..................... 80
Higher Education in the UK by Martin White — An overview of the way that universities are funded in the UK, and also in the scale and rate of development of their collections and services.

TECHNOLOGY AND STANDARDS
Edited by Sandra K. Paul and Albert Simmonds (SKP Associates)

We Used to Call It Publishing New Intellectual Property Pathways .......... 82
by Judith Appelbaum — Now that distinctions among books, periodicals and assorted other formats are blurring toward the vanishing point in digital environments, we all know it is time to do things differently.

Wandering the Web ........................ 84
Children’s Literature: Selected Resources by Ruth Kninelsey

Chaos ...................................... 86
XML and Its Potential for Ecommerce by Norman Desmarais — Although humans have long envisioned that computers would improve communication and data interchange for commercial applications, reality usually required developing custom interfaces for each different system to facilitate transactions with suppliers and customers.

Webworthy ................................. 90
by Pamela Rose — More Interesting Internet Sites

Group Therapy ............................ 90
This month, Anne Frohlich wants to know — How do you handle offers of access to online editions of print journals when the access is by registration and password?

ETC.
Call for Contributors ...................... 4
Call for papers ............................. 64
1999 Charleston Conference — November 4-6, 1999, Charleston, S.C.

Adventures in Librarianship .............. 92
To be or not to be by Ned Kraft

<http://www.against-the-grain.com>