Public Purchasing with the State of Indiana
ROAD SCHOLAR CORE COURSE #4 - PUBLIC PURCHASING FOR LOCAL ROAD AND STREET OFFICIALS

Indiana Department of Administration
Leila Sublett, Director of Vendor Management
Nate Day, Director of Strategic Sourcing

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Agenda

- QPA Agreements
- OneIndiana.net
- Success Stories
- Upcoming Initiatives
- Open Q & A
- Helpful Links

Our goal is to provide additional insight on public purchasing specifically as it relates to resources available through the State of Indiana.
QPA Agreements - IDOA

QPA’s (Quantity Purchase Agreements) are sourced and managed by IDOA to drive savings by leveraging usage from all state agencies as well as schools, universities and other governmental entities*.

– IDOA QPA’s can be used by all state agencies.
– Notable QPA’s:
  - MRO
  - Office Supplies
  - Computer Equipment
  - Vehicles – Fleet and Police Pursuit & Parts and Accessories
  - Bulk Fuel and Re-refined Oil

Information on IDOA’s largest QPA’s can be found at:

*Where noted as available for Political Sub-Divisions
QPA Agreements - INDOT

INDOT QPA’s are sourced and managed to drive savings by leveraging usage statewide from INDOT. Most QPA’s are available for use by schools, universities and other governmental entities*. Since this project was started it has led to savings of $850,000 for local political subdivisions

- INDOT QPA’s are sourced internally by INDOT Procurement.
- Notable INDOT QPA’s:
  • Traffic Signal Equipment and Parts
  • Attenuator – Sand / Gravel Barrels
  • Pavement Marking Material
  • Pipe and Culverts
  • Traffic Paint – Extended to local political subdivisions by Sherwin-Williams

Information on INDOT QPA’s can be found at:

www.in.gov/indot/2438.htm - INDOT QPA Agreements link

*Where noted as available for Political Sub-Divisions.
INDOT / LPA

INDOT’s LPA (Local Public Agency) webpage offers valuable information to local governmental entities, including:

- Federal Funds administered through INDOT,
- Information and updates regarding Regulations,
- Dedicated webpage on Economic Recovery Package information (Stimulus), and
- The Transportation Enhancement Program.

LPA information can be found at:
http://www.in.gov/indot/div/projects/LPASection
Governor Mitch Daniels launched **OneIndiana**, an initiative to leverage the purchasing power of state agencies to ultimately save money for Indiana taxpayers (RE: QPA’s).

- **Savings since July, 2006 - $62 Million**
  - Over $4 million on computer equipment,
  - $4.3 million on office supplies
  - Over $1.5 million in communication equipment

- **Website**: [www.OneIndiana.net](http://www.OneIndiana.net)
  - Website provides access to all state-negotiated QPAs, organized into convenient, online catalogs in one convenient location.
  - Searching online for products is quick and easy.

To get started using OneIndiana, please contact Kurt Novotny at 317-234-6906 or knovotny@idoa.in.gov.
Success Stories

• Road Salt: 226 PARTICIPANTS
  – 1st Year: 160 participants
  – Nearly $10 Million saved since 2009
  – Proactive Contract Management

• Aggregate & Bituminous Products: 1st Year
  – Monthly pricing and availability at http://www.in.gov/indot/2438.htm

• Local Entities + State Volume = Power
  – Negotiated Bid Process (IC 5.22.7.3, 2006)
  – Fair Market Value Insight

WE HAVE THE TOOLS IN PLACE TO EXPAND TO OTHER INITIATIVES FOR ADDITIONAL SUCCESS!
Upcoming Initiatives

• INDOT Specific
  – Bituminous & Aggregate Products
    • Agg 2, 5, 8, 11, 12, 53, 73, 23 & 23 (sand), riprap, seal coat
    • Hot mix base, surface, intermediate & cold patching mix

• OTHER IDEAS
  – Emergency Response Vehicles and Equipment
    • Currently in process
  – Public Safety – ammo, body armor, restraints, etc.
  – K12 Indiana
  – Fastenal Vending Machines
Helpful Links

- www.OneIndiana.net
- www.in.gov/idoa/proc
- IDOA QPA Agreements: http://www.in.gov/idoa/2450.htm
- INDOT QPA Agreements: http://www.in.gov/indot/3179.htm

Leila Sublett
Director of Vendor Management
lsublett@idoa.in.gov
317-232-3279

Nate Day
Director of Strategic Sourcing
nday1@idoa.in.gov
317-232-3030