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From Your Editor

Katina Strauch
Against the Grain

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Against the Grain

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Design & Graphics:

Gregorie S. Rivers (Gem Publications)

Cartoons:

Bill Shelly

Ads:

Sharon Cline McKay (EBSCO Subscription Services)

Publisher Relations:

Lyman Newlin (Book Trade Counsellor)

Send comments, contributions, letters, etc., to:

Katina Strauch
Coordinator, Charleston Conference
Head, Collection Development
College of Charleston Library
bus. phone: (803)792-8020
home phone: (803)723-3536
FAX: 803-792-8019 or 792-5505
Mlinx courier: Strauch
BITNET: STRAUCHK@Citadel

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I want to thank you for the wonderful Memoriam you published for my friend and colleague, Otto Rapp. Otto was truly "one of a kind" — a man from the old school who never regretted his lack of stature—it brought him eye level with key parts of the female anatomy!

I miss that twinkle in his eye and his ineffable "dahlink!"

All the best,

Kate McKay
Pergamon Press, Inc.
Elmsford, NY
Dear Katina,

Katina,

I have a bone to pick with you. I suppose when you need spark plugs for your car you call Daimler in Stuttgart and order some. . . Tsk, tsk, Katina! The pages of our worthy rag often exhort its readers to patronize their friendly book dealer. And what does our fearless Fuherin do? She calls a publisher to order one book for Ileana.

I guess Jack Burke really convinced her in his Charleston speech a couple of years ago that it's best to order direct. I wonder who proofread Lenny Schrift's article (p. 27, *ATG* 3#2) uttering exasperation of all bookpeddlers at the habit of publishers selling direct. (Even to libraries, yet!) . . . Yes, Corrie, some books would cost less if publishers would publish and let book dealers sell!!!

Lyman Newlin
Book Trade Counsellor
Lewiston, NY



From your editor

Well, another two months, another issue. Regular as clockwork. I can't believe that there are seriously people out there who actually want us to publish *Against the Grain* on a regular six times a year basis!? After all, this is *Against the Grain*.

This issue is full of interesting information. More on the E-P buyout (even an interview with Karen Hunter of Elsevier). More and more about electronic information and its role in our lives. But we are still interested in our roles in acquisitions and collection development. And the "Controversy" section seems to have raised its share of eyebrows. That's wonderful. Even if we're disagreeing, at least we're talking to each other!

Charleston Conference 1991

And, space seems to be getting to be harder and harder to find in this "rag." So, enclosed with this issue is a separate flyer for the Charleston Conference 1991, November 7-9 in good old Charleston, S.C. If you don't get the separate flyer, call me up and yell at me. I want to see all of you in Charleston in November, okay?

Finally, here's this issue's quote: Easy street is a blind alley. (unknown)

Your Editor ☛